

Combined Historical Financial Information

For the periods from January 1, 2017 to December 31, 2017

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Cautionary Statement

The combined Historical Statements of Earnings contained herein present the combined effect of the historical financial information of Potash Corporation of Saskatchewan Inc. ("PotashCorp") and Agrium Inc. ("Agrium") for the 2017 periods as indicated. This combined financial information is presented for illustrative purposes only, and is based on historical financial information of PotashCorp and Agrium which were prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). It does not include, among other things, the results of discontinued operations, the elimination of profit in inventory for sales from PotashCorp to Agrium, or the expected post-combination earnings impact of the allocation of purchase consideration, or reduction to interest expense arising from the re-measurement of Agrium's assets and liabilities to fair value on the date of close. Further, adjustments were made to remove the earnings impact of anticipated divestitures as part of the conditions for the regulatory approval of the merger. Therefore, these combined Historical Statements of Earnings are presented for information purposes only, and are not indicative or comparable to Nutrien's consolidated results of operations for any future period. The combined historical financial information does not reflect the results of Nutrien's operations had they been prepared in accordance with IFRS.

Non-IFRS Financial Measures Advisory

We consider net earnings (loss) from continuing operations before finance costs, income tax expense and depreciation and amortization ("EBITDA"), and EBITDA adjusted for impairment loss ("Adjusted EBITDA"), which are non-IFRS financial measures, to provide useful information to both management and investors in measuring Nutrien's financial performance. Non-IFRS financial measures are not recognized measures under IFRS and our method of calculation may not be comparable to that of other companies. These non-IFRS financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with IFRS.

| Gross margin by product line | | | | | For | the three month | i periods ended | | | | | | For the | e twelve month | s |
|--|-------|--------------|--------|-------|-------------|-----------------|-----------------|---------------|--------|-------|---------------|--------|---------|----------------|--------|
| | Ma | rch 31, 2017 | | Jui | ne 30, 2017 | | Septe | mber 30, 2017 | | Decer | nber 31, 2017 | | Dece | mber 31, 2017 | |
| | | Cost of | | | Cost of | | | Cost of | | | Cost of | | | Cost of | |
| | Net | goods | Gross | Net | goods | Gross | Net | goods | Gross | Net | goods | Gross | Net | goods | Gros |
| | sales | sold | margin | sales | sold | margin | sales | sold | margin | sales | sold | margin | sales | sold | margi |
| Retail | | | | | | | | | | | | | | | |
| Crop nutrients | 714 | (573) | 141 | 1,989 | (1,570) | 419 | 528 | (408) | 120 | 890 | (722) | 168 | 4,121 | (3,273) | 848 |
| Crop protection products | 872 | (742) | 130 | 2,236 | (1,751) | 485 | 1,117 | (874) | 243 | 712 | (385) | 327 | 4,937 | (3,752) | 1,185 |
| Seed | 382 | (328) | 54 | 1,080 | (881) | 199 | 59 | (38) | 21 | 107 | (56) | 51 | 1,628 | (1,303) | 325 |
| Merchandise | 134 | (112) | 22 | 175 | (148) | 27 | 187 | (158) | 29 | 187 | (159) | 28 | 683 | (577) | 106 |
| Services and other | 138 | (51) | 87 | 227 | (58) | 169 | 176 | (71) | 105 | 193 | (72) | 121 | 734 | (252) | 482 |
| | 2,240 | (1,806) | 434 | 5,707 | (4,408) | 1,299 | 2,067 | (1,549) | 518 | 2,089 | (1,394) | 695 | 12,103 | (9,157) | 2,946 |
| Potash | | | | | | | | | | | | | | | |
| Manufactured | | | | | | | | | | | | | | | |
| North America | 229 | | | 204 | | | 263 | | | 185 | | | 881 | | |
| Offshore | 236 | | | 330 | | | 326 | | | 275 | | | 1.167 | | |
| Total manufactured | 465 | (265) | 200 | 534 | (272) | 262 | 589 | (322) | 267 | 460 | (256) | 204 | 2,048 | (1,115) | 933 |
| Other potash and purchased products | 4 | (4) | | 1 | (1) | | 1 | (1) | | 3 | (3) | | -,0 | (9) | - |
| other potabli and parchased products | 469 | (269) | 200 | 535 | (273) | 262 | 590 | (323) | 267 | 463 | (259) | 204 | 2,057 | (1,124) | 933 |
| Nitrogen | | | | | | | | | | | | | | | |
| Manufactured | | | | | | | | | | | | | | | |
| Ammonia | 232 | | | 322 | | | 150 | | | 207 | | | 911 | | |
| Urea | 190 | | | 180 | | | 143 | | | 159 | | | 672 | | |
| Solutions and nitrates | 149 | | | 165 | | | 131 | | | 149 | | | 594 | | |
| Total manufactured | 571 | (396) | 175 | 667 | (485) | 182 | 424 | (377) | 47 | 515 | (412) | 103 | 2,177 | (1,670) | 507 |
| Other nitrogen and purchased products (1) | 135 | (122) | 173 | 153 | (139) | 102 | 72 | (64) | -47 | 102 | (412) | 103 | 462 | (414) | 48 |
| Other hitrogen and purchased products (1) | 706 | (518) | 188 | 820 | (624) | 196 | 496 | (441) | 55 | 617 | (501) | 116 | 2,639 | (2,084) | 555 |
| Phosphate and Sulfate (2) | | | | | | | | | | | | | | | |
| Manufactured | | | | | | | | | | | | | | | |
| Fertilizer | 100 | | | 1(0 | | | 222 | | | 210 | | | 800 | | |
| | 190 | | | 168 | | | 223 | | | 219 | | | | | |
| Industrial and feed | 118 | | | 105 | | | 101 | | | 99 | | | 423 | | |
| Ammonium sulfate | 20 | (0.0.7) | | 29 | (0.0.0) | | 18 | (0.00) | | 14 | (100) | | 81 | | (a · - |
| Total manufactured | 328 | (295) | 33 | 302 | (302) | · . | 342 | (382) | (40) | 332 | (622) | (290) | 1,304 | (1,601) | (297 |
| Other phosphate and sulfate and purchased products | 11 | (10) | 1 | 15 | (13) | 2 | 14 | (14) | | 13 | (11) | 2 | 53 | (48) | 5 |
| | 339 | (305) | 34 | 317 | (315) | 2 | 356 | (396) | (40) | 345 | (633) | (288) | 1,357 | (1,649) | (292 |
| Other inter-segment eliminations | (232) | 214 | (18) | (265) | 297 | 32 | (159) | 152 | (7) | (216) | 218 | 2 | (872) | 881 | 9 |
| Total | 3,522 | (2,684) | 838 | 7,114 | (5,323) | 1,791 | 3,350 | (2,557) | 793 | 3,298 | (2,569) | 729 | 17.284 | (13,133) | 4,151 |

(1) (2) Other nitrogen and purchased products primarily consists of ESN, Rainbow, CO2 and other purchased products in North America and Europe.

Nutrien Ltd.

Combined Historical Gross Margin

Impairment for the product pro

| ted volumes and per tonne infor | mation | | | | | | For th | e three mon | th periods er | ıded | | | | | | | | For the twe | lve months | |
|---------------------------------|---------|------------|------------|------------|---------|------------|------------|-------------|---------------|------------|------------|------------|---------|------------|------------|------------|---------|-------------|------------|----------|
| | | March 3 | 1, 2017 | | | June 30 | , 2017 | | | September | · 30, 2017 | | | December | 31, 2017 | | | December | 31, 2017 | |
| | | | Cost of | | | | Cost of | | | | Cost of | | | | Cost of | | | | Cost of | |
| | Sales | Net sales | goods | | Sales | Net sales | goods | | Sales | Net sales | goods | | Sales | Net sales | goods | | Sales | Net sales | goods | |
| | tonnes | price | sold | Margin | tonnes | price | sold | Margin | tonnes | price | sold | Margin | tonnes | price | sold | Margin | tonnes | price | sold | Marg |
| | (000's) | (\$/tonne) | (\$/tonne) | (\$/tonne) | (000's) | (\$/tonne) | (\$/tonne) | (\$/tonne) | (000's) | (\$/tonne) | (\$/tonne) | (\$/tonne) | (000's) | (\$/tonne) | (\$/tonne) | (\$/tonne) | (000's) | (\$/tonne) | (\$/tonne) | (\$/tonr |
| Retail | | | | | | | | | | | | | | | | <u> </u> | | | | |
| Crop nutrients | | | | | | | | | | | | | | | | | | | | |
| North America | 1,490 | 409 | (322) | 87 | 4,249 | 415 | (321) | 94 | 843 | 444 | (329) | 115 | 1,791 | 404 | (328) | 76 | 8,373 | 414 | (323) | 9 |
| International | 352 | 296 | (265) | 31 | 648 | 351 | (323) | 28 | 400 | 384 | (329) | 55 | 429 | 386 | (311) | 75 | 1,829 | 356 | (311) | 4 |
| | 1,842 | 388 | (311) | 77 | 4,897 | 406 | (320) | 86 | 1,243 | 425 | (329) | 96 | 2,220 | 401 | (325) | 76 | 10,202 | 404 | (321) | 8 |
| Potash | | | | | | | | | | | | | | | | | | | | |
| Manufactured | | | | | | | | | | | | | | | | | | | | |
| North America | 1,237 | 185 | | | 1,029 | 198 | | | 1,373 | 192 | | | 896 | 207 | | | 4,535 | 194 | | |
| Offshore | 1,237 | 150 | | | 2.046 | 190 | | | 1,373 | 168 | | | 1.631 | 168 | | | 7,193 | 162 | | |
| UISIOLE | 2.815 | 165 | (94) | 71 | 3.075 | 101 | (89) | 85 | 3.311 | 178 | (97) | 81 | 2.527 | 182 | (101) | 81 | 11,728 | 102 | (95) | 8 |
| | | | | | | | | | | | | | | | | | | | | |
| Nitrogen | | | | | | | | | | | | | | | | | | | | |
| Manufactured | | | | | | | | | | | | | | | | | | | | |
| Ammonia (1) | 815 | 284 | | | 1,063 | 303 | | | 725 | 206 | | | 801 | 256 | | | 3,404 | 267 | | |
| Urea | 681 | 278 | | | 751 | 239 | | | 626 | 228 | | | 583 | 272 | | | 2,641 | 254 | | |
| Solutions and nitrates | 885 | 168 | | | 1,007 | 163 | | | 930 | 141 | | | 986 | 151 | | | 3,808 | 156 | | |
| | 2,381 | 239 | (167) | 72 | 2,821 | 236 | (172) | 64 | 2,281 | 185 | (165) | 20 | 2,370 | 217 | (174) | 43 | 9,853 | 221 | (170) | 5 |
| Phosphate and Sulfate (2) | | | | | | | | | | | | | | | | | | | | |
| Manufactured | | | | | | | | | | | | | | | | | | | | |
| Fertilizer | 506 | 376 | | | 472 | 355 | | | 678 | 329 | | | 629 | 348 | | | 2,285 | 350 | | |
| Industrial and feed | 239 | 492 | | | 210 | 501 | | | 214 | 529 474 | | | 205 | 346 485 | | | 2,265 | 330 487 | | |
| Ammonium sulfate | 239 | 228 | | | 111 | 258 | | | 214 | 214 | | | 205 | 236 | | | 345 | 235 | | |
| Annionfulli sullate | 833 | 394 | (354) | 40 | 793 | 380 | (380) | | 977 | 351 | (391) | (40) | 895 | 372 | | (322) | 3.498 | 373 | (457) | (8 |

Nutrien Ltd. **Combined Historical Financial Information**

(1) (2)

Sales tonnes adjusted to reflect intersegment transfer of ammonia to Phosphate and Sulfate segment Impairment charges in PotashCorp's historical financial information of \$276-million and \$29-million are included for the three month periods ended December 31, 2017 and September 30, 2017, respectively. \$250-million is related to the White Springs and Feed Plants CGU while \$55-million is related to Aurora DFP.

| | | Nutrie | n | | | | |
|---|---------|---------|----------|-------------|---------|--------------|---------|
| | | | Ph | osphate and | | | |
| (millions of U.S. dollars) | Retail | Potash | Nitrogen | Sulfate | Other | Eliminations | Combine |
| Sales | 12,103 | 2,391 | 2,986 | 1,561 | - | (872) | 18,169 |
| Freight, transportation and distribution | - | (334) | (347) | (204) | - | - | (885 |
| Cost of goods sold | (9,157) | (1,124) | (2,084) | (1,649) | - | 881 | (13,133 |
| Gross margin | 2,946 | 933 | 555 | (292) | - | 9 | 4,151 |
| Selling expenses | (2,007) | (12) | (31) | (8) | 15 | - | (2,043 |
| General and administrative expenses | (100) | (5) | (13) | (8) | (377) | - | (503 |
| Provincial mining and other taxes | - | (159) | - | - | - | - | (159 |
| Share of earnings of equity-accounted investees | 9 | 1 | 35 | - | 1 | - | 46 |
| Other income (expenses) | 8 | (20) | (25) | (7) | (257) | - | (301 |
| Earnings before finance costs and income taxes | 856 | 738 | 521 | (315) | (618) | 9 | 1,191 |
| Finance costs | - | - | - | - | (515) | - | (515 |
| Earnings before income taxes | 856 | 738 | 521 | (315) | (1,133) | 9 | 676 |
| Income taxes | - | - | - | - | (20) | - | (20 |
| Net earnings from continuing operations | 856 | 738 | 521 | (315) | (1,153) | 9 | 656 |
| Net earning (loss) from discontinued operations | - | - | - | - | (14) | - | (14 |
| Net earnings | 856 | 738 | 521 | (315) | (1,167) | 9 | 642 |
| Net earnings from continuing operations | 856 | 738 | 521 | (315) | (1,153) | 9 | - 656 |
| Add: Finance costs | - | - | - | - | 515 | - | 515 |
| Add: Income taxes | - | - | - | - | 20 | - | 20 |
| Add: Depreciation and amortization | 289 | 345 | 291 | 240 | 56 | - | 1,221 |
| EBITDA | 1,145 | 1,083 | 812 | (75) | (562) | 9 | 2,412 |
| Adjustments: | | | | | | | |
| Phosphate impairment | - | - | - | 305 | - | - | 305 |
| Adjusted EBITDA | 1.145 | 1.083 | 812 | 230 | (562) | 9 | 2.717 |

| EBITDA Reconciliation to historical | Nutrien |
|---------------------------------------|---------|
| PotashCorp EBITDA | 901 |
| Agrium EBITDA | 1,546 |
| Combined EBITDA | 2,447 |
| Adjustments: | |
| EBITDA impact of Retail finance costs | |
| reclassification | (35) |
| Expected Nutrien EBITDA | 2,412 |

| | Retail | | | | |
|---|---------|---------|---------|---------|----------|
| (millions of U.S. dollars) | Q1 | Q2 | Q3 | Q4 | Combined |
| Sales | 2,240 | 5,707 | 2,067 | 2,089 | 12,103 |
| Freight, transportation and distribution | - | - | - | - | - |
| Cost of goods sold | (1,806) | (4,408) | (1,549) | (1,394) | (9,157) |
| Gross margin | 434 | 1,299 | 518 | 695 | 2,946 |
| Selling expenses | (448) | (574) | (468) | (517) | (2,007) |
| General and administrative expenses | (25) | (28) | (21) | (26) | (100) |
| Provincial mining and other taxes | - | - | - | - | - |
| Share of earnings of equity-accounted investees | 6 | 4 | (2) | 1 | 9 |
| Other income (expenses) | 1 | (12) | 5 | 14 | 8 |
| Earnings before finance costs and income taxes | (32) | 689 | 32 | 167 | 856 |
| Finance costs | - | - | - | - | - |
| Earnings before income taxes | (32) | 689 | 32 | 167 | 856 |
| Income taxes | - | - | - | - | - |
| Net earnings | (32) | 689 | 32 | 167 | 856 |
| Add: Finance costs | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - |
| Add: Depreciation and amortization | 71 | 71 | 73 | 74 | 289 |
| EBITDA | 39 | 760 | 105 | 241 | 1,145 |

| | Potash | | | | |
|---|--------|-------|-------|-------|----------|
| (millions of U.S. dollars) | Q1 | Q2 | Q3 | Q4 | Combined |
| Sales | 561 | 611 | 696 | 523 | 2,391 |
| Freight, transportation and distribution | (92) | (76) | (106) | (60) | (334) |
| Cost of goods sold | (269) | (273) | (323) | (259) | (1,124) |
| Gross margin | 200 | 262 | 267 | 204 | 933 |
| Selling expenses | (3) | (4) | (3) | (2) | (12) |
| General and administrative expenses | (1) | (1) | (1) | (2) | (5) |
| Provincial mining and other taxes | (36) | (46) | (48) | (29) | (159) |
| Share of earnings of equity-accounted investees | - | - | - | 1 | 1 |
| Other income (expenses) | (4) | (7) | (5) | (4) | (20) |
| Earnings before finance costs and income taxes | 156 | 204 | 210 | 168 | 738 |
| Finance costs | - | - | - | - | - |
| Earnings before income taxes | 156 | 204 | 210 | 168 | 738 |
| Income taxes | - | - | - | - | - |
| Net earnings | 156 | 204 | 210 | 168 | 738 |
| Add: Finance costs | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - |
| Add: Depreciation and amortization | 84 | 88 | 93 | 80 | 345 |
| EBITDA | 240 | 292 | 303 | 248 | 1,083 |

| | Nitrogen | | | | |
|---|----------|-------|-------|-------|----------|
| (millions of U.S. dollars) | Q1 | Q2 | Q3 | Q4 | Combined |
| Sales | 785 | 934 | 566 | 701 | 2,986 |
| Freight, transportation and distribution | (79) | (114) | (70) | (84) | (347) |
| Cost of goods sold | (518) | (624) | (441) | (501) | (2,084) |
| Gross margin | 188 | 196 | 55 | 116 | 555 |
| Selling expenses | (9) | (7) | (8) | (7) | (31) |
| General and administrative expenses | (2) | (3) | (3) | (5) | (13) |
| Provincial mining and other taxes | - | - | - | - | - |
| Share of earnings of equity-accounted investees | 17 | 5 | 8 | 5 | 35 |
| Other income (expenses) | (12) | (7) | (5) | (1) | (25) |
| Earnings before finance costs and income taxes | 182 | 184 | 47 | 108 | 521 |
| Finance costs | - | - | - | - | - |
| Earnings before income taxes | 182 | 184 | 47 | 108 | 521 |
| Income taxes | - | - | - | - | - |
| Net earnings | 182 | 184 | 47 | 108 | 521 |
| Add: Finance costs | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - |
| Add: Depreciation and amortization | 68 | 76 | 66 | 81 | 291 |
| EBITDA | 250 | 260 | 113 | 189 | 812 |

| | Phosphate and | Sulfate | | | |
|---|---------------|---------|-------|-------|----------|
| (millions of U.S. dollars) | Q1 | Q2 | Q3 | Q4 | Combined |
| Sales | 383 | 361 | 416 | 401 | 1,561 |
| Freight, transportation and distribution | (44) | (44) | (60) | (56) | (204) |
| Cost of goods sold | (305) | (315) | (396) | (633) | (1,649) |
| Gross margin | 34 | 2 | (40) | (288) | (292) |
| Selling expenses | (3) | (2) | (1) | (2) | (8) |
| General and administrative expenses | (3) | (3) | (2) | - | (8) |
| Provincial mining and other taxes | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | - | - |
| Other income (expenses) | (3) | (2) | (2) | - | (7) |
| Earnings before finance costs and income taxes | 25 | (5) | (45) | (290) | (315) |
| Finance costs | - | - | - | - | - |
| Earnings before income taxes | 25 | (5) | (45) | (290) | (315) |
| Income taxes | - | - | - | - | - |
| Net earnings | 25 | (5) | (45) | (290) | (315) |
| Add: Finance costs | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - |
| Add: Depreciation and amortization | 63 | 62 | 56 | 59 | 240 |
| EBITDA | 88 | 57 | 11 | (231) | (75) |
| Add: Phosphate impairment | - | - | 29 | 276 | 305 |
| Adjusted EBITDA | 88 | 57 | 40 | 45 | 230 |

| | Other | | | | |
|---|-------|-------|-------|-------|----------|
| (millions of U.S. dollars) | Q1 | Q2 | Q3 | Q4 | Combined |
| Sales | (232) | (265) | (159) | (216) | (872) |
| Freight, transportation and distribution | - | - | - | - | - |
| Cost of goods sold | 214 | 297 | 152 | 218 | 881 |
| Gross margin | (18) | 32 | (7) | 2 | 9 |
| Selling expenses | 3 | 5 | 3 | 4 | 15 |
| General and administrative expenses | (73) | (63) | (118) | (123) | (377) |
| Provincial mining and other taxes | - | - | - | - | - |
| Share of earnings of equity-accounted investees | 1 | (1) | - | 1 | 1 |
| Other income (expenses) | (22) | (50) | (48) | (137) | (257) |
| Earnings before finance costs and income taxes | (109) | (77) | (170) | (253) | (609) |
| Finance costs | (118) | (126) | (135) | (136) | (515) |
| Earnings before income taxes | (227) | (203) | (305) | (389) | (1,124) |
| Income taxes | (7) | (164) | 8 | 143 | (20) |
| Net earnings from continuing operations | (234) | (367) | (297) | (246) | (1,144) |
| Net earning (loss) from discontinued operations | 42 | 54 | (145) | 35 | (14) |
| Net earnings | (192) | (313) | (442) | (211) | (1,158) |
| Net earnings | (234) | (367) | (297) | (246) | (1,144) |
| Add: Finance costs | 118 | 126 | 135 | 136 | 515 |
| Add: Income taxes | 7 | 164 | (8) | (143) | 20 |
| Add: Depreciation and amortization | 13 | 14 | 13 | 16 | 56 |
| EBITDA | (96) | (63) | (157) | (237) | (553) |

| | | Nutrie | | osphate and | | | |
|--|----------------|----------------------|-------------------|----------------------|---------------------|------------------------|----------|
| millions of U.S. dollars) | Retail | Potash | Nitrogen | Sulfate | Other | Eliminations | Combir |
| Sales | 2,089 | 523 | 701 | 401 | - | (216) | 3,4 |
| Freight, transportation and distribution | - | (60) | (84) | (56) | - | - | (2 |
| Cost of goods sold | (1,394) | (259) | (501) | (633) | - | 218 | (2,5 |
| Gross margin | 695 | 204 | 116 | (288) | - | 2 | 7 |
| Selling expenses | (517) | (2) | (7) | (2) | 4 | - | (5 |
| General and administrative expenses | (26) | (2) | (5) | - | (123) | - | (1 |
| Provincial mining and other taxes | - | (29) | - | - | - | - | |
| Share of earnings of equity-accounted investees | 1 | 1 | 5 | - | 1 | - | |
| Other income (expenses) | 14 | (4) | (1) | - | (137) | - | (1 |
| Earnings before finance costs and income taxes | 167 | 168 | 108 | (290) | (255) | 2 | (1 |
| Finance costs | - | - | - | - | (136) | - | (1 |
| Earnings before income taxes | 167 | 168 | 108 | (290) | (391) | 2 | (2 |
| ncome taxes | - | - | - | - | 143 | - | 1 |
| Net earnings from continuing operations | 167 | 168 | 108 | (290) | (248) | 2 | (|
| Net earning (loss) from discontinued operations | - 167 | - 168 | - 108 | - (200) | 35 | - 2 | |
| Net earnings | 10/ | 108 | 108 | (290) | (213) | 2 | |
| Net earnings from continuing operations | 167 | 168 | 100 | (200) | (240) | 2 | |
| Add: Finance costs | - 107 | - 108 | 108 | (290) | (248) 136 | 2 | |
| Add: Income taxes | - | - | - | - | (143) | - | 1 (1 |
| Add: Income taxes Add: Depreciation and amortization | | | - 81 | | (143) | - | |
| EBITDA | 74 241 | 80 248 | 189 | 59 (231) | (239) | 2 | 2 |
| EDITDA | 241 | 240 | 109 | (231) | (239) | 2 | 2 |
| Adjustments: | | | | | | | |
| Phosphate impairment | | - | | 276 | | | 2 |
| Adjusted EBITDA | 241 | 248 | 189 | 45 | (239) | 2 | 4 |
| Aujusteu EDITDA | 271 | 240 | 107 | 75 | (237) | 2 | |
| Assets Current assets | | | | | | | |
| Current assets | | | | | | | |
| Cash and cash equivalents | | | | | | | |
| Receivables | | | | | | | 2 |
| Inventories | | | | | | | 4, |
| Prepaid expenses and other current assets | | | | | | | 1, |
| Assets held for sale | | | | | | | 1 |
| Non-current assets | | | | | | | 10 |
| Property, plant and equipment | | | | | | | 20 |
| Goodwill | | | | | | | 20 |
| Intangibles | | | | | | | Δ, |
| Investments | | | | | | | |
| Other assets | | | | | | | |
| Fotal Assets | | | | | | | 34, |
| Liabilities | | | | | | | 51) |
| Current liabilities | | | | | | | |
| Short-term debt | | | | | | | 1 |
| Payables and accrued charges | | | | | | | 6, |
| Current portion of long-term debt | | | | | | | •, |
| Deferred income tax liabilities on assets held for sale | | | | | | | |
| | | | | | | | 7 |
| Non-current liabilities | | | | | | | |
| Long-term debt | | | | | | | 8 |
| Deferred income tax liabilities | | | | | | | 2 |
| Pension and other post-retirement benefit liabilities | | | | | | | |
| Asset retirement obligations and accrued environmental cos | ts | | | | | | 1, |
| Other non-current liabilities | | | | | | | |
| Fotal Liabilities | | | | | | | 20, |
| Shareholders' Equity | | | | | | | |
| Fotal Shareholders' Equity | | | | | | | 14, |
| Fotal Liabilities and Shareholders' Equity | | | | | | | 34, |
| a) The following balances do not reflect the issuance of new s | hares to Agriu | ım, the fair value a | djustments to the | Agrium assets and li | abilities, as we | ell as the increase in | goodwill |
| EBITDA Reconciliation to historical | Nutrien | | | | | | |
| PotashCorp | (43) | | | | | | |
| grium | 260 | | | | | | |
| Combined EBITDA | 217 | | | | | | |
| Adjustments: | | | | | | | |
| Allocate Retail finance costs | (7) | | | | | | |

(7) 210

Nutrien Combined Historical Statement of Earnings Three months ended December 31, 2017 (QTD)

Allocate Retail finance costs Expected Nutrien EBITDA

| | | Nutrie | | | | | |
|--|-----------------------|----------------------|----------------------|----------------------|-------------------|------------------------|---------------|
| | | n - 1 | | osphate and | 0.1 | | 6 |
| millions of U.S. dollars) | Retail | Potash | Nitrogen | Sulfate | Other | Eliminations | Combine |
| ales reight, transportation and distribution | 2,067 | 696 (106) | 566 (70) | 416 (60) | - | (159) | 3,58 |
| ost of goods sold | - (1,549) | (323) | (441) | (396) | - | - 152 | (23 |
| ross margin | <u>(1,549)</u> 518 | <u> </u> | 55 | (40) | | (7) | (2,55 79 |
| elling expenses | (468) | (3) | (8) | (1) | 3 | (7) | (47 |
| eneral and administrative expenses | (21) | (1) | (3) | (2) | (118) | - | (14 |
| rovincial mining and other taxes | - | (48) | - | - | - | - | (4 |
| hare of earnings of equity-accounted investees | (2) | - | 8 | - | - | - | (|
| other income (expenses) | 5 | (5) | (5) | (2) | (48) | - | (5 |
| arnings before finance costs and income taxes | 32 | 210 | 47 | (45) | (163) | (7) | 7 |
| inance costs | - | - | - | - | (135) | - | (13 |
| arnings before income taxes | 32 | 210 | 47 | (45) | (298) | (7) | (6 |
| ncome taxes | - | - | - | - | 8 | - | - |
| let earnings from continuing operations | 32 | 210 | 47 | (45) | (290) | (7) | (5 |
| let earning (loss) from discontinued operations | - | - | - | - | (145) | - | (14 |
| et earnings | 32 | 210 | 47 | (45) | (435) | (7) | (19 |
| | | | | | | | |
| et earnings from continuing operations | 32 | 210 | 47 | (45) | (290) | (7) | (5 |
| Add: Finance costs | - | - | - | - | 135 | - | 13 |
| Add: Income taxes | - | - | - | - | (8) | - | |
| Add: Depreciation and amortization | 73 | 93 | 66 | 56 | 13 | - | 30 |
| BITDA | 105 | 303 | 113 | 11 | (150) | (7) | 37 |
| diversion to | | | | | | | |
| djustments: | | _ | | 20 | - | | - |
| Phosphate impairment | 105 | 303 | - 113 | 29 40 | (150) | - (7) | 40 |
| djusted EBITDA | 105 | 303 | 115 | 40 | (150) | (7) | 40 |
| in millions of U.S. dollars) Assets | | | | | | | |
| Assets Current assets | | | | | | | |
| | | | | | | | 2 |
| Cash and cash equivalents Receivables | | | | | | | 3 4,0 |
| Inventories | | | | | | | 4,0 |
| Prepaid expenses and other current assets | | | | | | | 3,4 |
| Assets held for sale | | | | | | | 1 |
| | | | | | | | 8,2 |
| Ion-current assets | | | | | | | 0)2 |
| Property, plant and equipment | | | | | | | 20,0 |
| Goodwill | | | | | | | 2,2 |
| Intangibles | | | | | | | -,- |
| Investments | | | | | | | 2,7 |
| Other assets | | | | | | | 3 |
| otal Assets | | | | | | | 34,2 |
| iabilities | | | | | | | |
| urrent liabilities | | | | | | | |
| Short-term debt | | | | | | | 2,6 |
| Payables and accrued charges | | | | | | | 4,0 |
| Current portion of long-term debt | | | | | | | |
| | | | | | | | 6,7 |
| on-current liabilities | | | | | | | |
| Long-term debt | | | | | | | 8,1 |
| Deferred income tax liabilities | | | | | | | 2,8 |
| Pension and other post-retirement benefit liabilities | | | | | | | 6 |
| Asset retirement obligations and accrued environment | al costs | | | | | | 9 |
| Other non-current liabilities | | | | | | | 1 |
| otal Liabilities | | | | | | | 19,4 |
| hareholders' Equity | | | | | | | 14,7 |
| otal Liabilities and Shareholders' Equity) The following balances do not reflect the issuance of | new shares to Agriu | ım, the fair value a | idjustments to the A | Agrium assets and li | iabilities, as we | ell as the increase in | 34,2 goodwill |
| | - | | , | | -, | | - |
| BITDA Reconciliation to historical otashCorp | Nutrien 315 | | | | | | |
| grium | 100 | | | | | | |
| ombined EBITDA | 415 | | | | | | |
| djustments: | 415 | | | | | | |
| Remove APC and SQM | (31) | | | | | | |
| Remove ICL | (31) | | | | | | |
| Remove Conda | (1) | | | | | | |

(5) 375

Nutrien Combined Historical Statement of Earnings Three months ended September 30, 2017 (QTD)

Remove Conda

Allocate Retail finance costs Expected Nutrien EBITDA

| | | Nutrie | | 1 1 | | | |
|---|---------|--------|----------|-------------|-------|--------------|---|
| williana af II C. dallana) | Datal | Data-h | | osphate and | 044 | Elimin - ti | Combi |
| millions of U.S. dollars) | Retail | Potash | Nitrogen | Sulfate | Other | Eliminations | Combine |
| ales | 5,707 | 611 | 934 | 361 | - | (265) | 7,34 |
| reight, transportation and distribution | - | (76) | (114) | (44) | - | - | (23 |
| ost of goods sold | (4,408) | (273) | (624) | (315) | - | 297 | (5,32 |
| ross margin | 1,299 | 262 | 196 | 2 | - | 32 | 1,79 |
| elling expenses | (574) | (4) | (7) | (2) | 5 | - | (58 |
| eneral and administrative expenses | (28) | (1) | (3) | (3) | (63) | - | (<u>ç</u> |
| rovincial mining and other taxes | - | (46) | - | - | - | - | (4 |
| hare of earnings of equity-accounted investees | 4 | - | 5 | - | (1) | - | |
| ther income (expenses) | (12) | (7) | (7) | (2) | (50) | - | (7 |
| arnings before finance costs and income taxes | 689 | 204 | 184 | (5) | (109) | 32 | 99 |
| inance costs | - | - | - | - | (126) | - | (12 |
| arnings before income taxes | 689 | 204 | 184 | (5) | (235) | 32 | 86 |
| ncome taxes | - | - | - | - | (164) | - | (16 |
| let earnings from continuing operations | 689 | 204 | 184 | (5) | (399) | 32 | 70 |
| let earning (loss) from discontined operations | - | - | - | - | 54 | - | 5 |
| et earnings | 689 | 204 | 184 | (5) | (345) | 32 | 75 |
| | | | | | | | |
| et earnings from continuing operations | 689 | 204 | 184 | (5) | (399) | 32 | 70 |
| Add: Finance costs | - | - | - | - | 126 | - | 12 |
| Add: Income taxes | - | - | - | - | 164 | - | 16 |
| Add: Depreciation and amortization | 71 | 88 | 76 | 62 | 14 | - | 31 |
| BITDA | 760 | 292 | 260 | 57 | (95) | 32 | 1,30 |
| | | | | | | | |
| djustments: | | | | | | | |
| Phosphate impairment | - | _ | _ | - | _ | - | - |
| djusted EBITDA | 760 | 292 | 260 | 57 | (95) | 32 | 1,30 |
| ls at June 30, 2017 | | | | | | | |
| in millions of U.S. dollars) | | | | | | | |
| in millions of U.S. dollars) Issets | | | | | | | |
| in millions of U.S. dollars) .ssets urrent assets | | | | | | | Combined |
| in millions of U.S. dollars) Assets Current assets Cash and cash equivalents | | | | | | | Combined |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables | | | | | | | Combined 4 4,3 |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories | | | | | | | Combined 4 4,3 3,6 |
| in millions of U.S. dollars) Assets Furrent assets | | | | | | | Combined 4 4,3 3,6 3 |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets | | | | | | | Combined 4 4,3 3,6 3 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets | | | | | | | Combined 4 4,3 3,6 3 8,7 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment | | | | | | | Combined 4 4,3 3,6 6 3 8,7 20,2 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill | | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles | | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 6 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments | | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 2,2 6 6 2,7 |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets | | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 2,2 6 2,7 3 |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets ion-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets | | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 2,2 6 2,7 3 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities | | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 2,2 6 6 2,7 3 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities | | | | | | | Combined 4 4 3 3 6 3 8 7 20,2 2,2 6 2,7 2 0,2 2,2 3 3 4,8 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities | | | | | | | Combined 4 4,3 3,6 3 20,2 20,2 2,2 6 2,7 3 34,8 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt | | | | | | | Combined 4 4 4,3 3,6 6 3 7 20,2 2,2 6 2,7 3 3 4,8 3 4,8 2,0 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges | | | | | | | Combined 4 4 4,3 3,6 3 8,7 20,2 2,2 6 2,7 3 3 4,8 3 4,8 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges | | | | | | | Combined 4 4 4,3 3,6 3 8,7 20,2 2,2 6 2,7 3 3 4,8 3 4,8 2,0 4,9 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets on-current assets on-current assets on-current assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities | | | | | | | Combined 4 4,3 3,6 3 3 8,7 20,2 2,2 6 6 2,7 3 34,8 2,0 4,9 6,9 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets tabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt | | | | | | | Combined 4 4 3 3 6 3 8 7 20,2 2,2 2,2 6 6 2,7 3 34,8 2,0 4,9 6,9 8,1 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets tabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt | | | | | | | Combined 4 4 3 3 6 3 8 7 20,2 2,2 2,2 6 6 2,7 3 34,8 2,0 4,9 6,9 8,1 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets tabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities | | | | | | | Combined 4 4 4,3 3,6 6 3 7 20,2 2,2 2,2 2,2 6 6 2,7 3 34,8 2,0 4,9 6,9 8,1 2,9 |
| in millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets | costs | | | | | | Combined 4 4 4,3 3,6 3 3,7 20,2 2,2 6 2,7 3 34,8 2,0 4,9 6,9 8,1 2,9 6 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities | costs | | | | | | Nutrie Combined 4 4 4,3 3,6 3 7 8,7 20,2 2,2 2,2 6 2,7 3 34,8 2,0 4,9 6,9 6,9 8,1 2,9 6,9 6,9 1 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities Asset retirement obligations and accrued environmental | costs | | | | | | Combined 4 4 4,3 3,6 3 7 20,2 2,2 6 2,7 3 34,8 2,0 4,9 6,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,1 2,9 8,9 8,1 2,9 8,9 8,9 8,9 8,9 8,9 8,1 2,9 8,9 8,9 8,9 8,9 8,9 8,9 8,9 8 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities Asset retirement obligations and accrued environmental Other non-current liabilities | costs | | | | | | Combined 4 4,3 3,6 3 8,7 20,2 2,2 6 2,7 3 34,8 2,0 4,9 6,9 8,1 2,9 6 9 1 |
| n millions of U.S. dollars) ssets urrent assets Cash and cash equivalents Receivables Inventories Prepaid expenses and other current assets on-current assets Property, plant and equipment Goodwill Intangibles Investments Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities Asset retirement obligations and accrued environmental Other non-current liabilities | costs | | | | | | Combined 4 4 4,3 3,6 3 7 20,2 2,2 6 2,7 3 34,8 2,0 4,9 6,9 8,1 2,9 6 9 1 |

(a) The following balances do not reflect the issuance of new shares to Agrium, the fair value adjustments to the Agrium assets and liabilities, as well as the increase in goodwill.

| EBITDA Reconciliation to historical | Nutrien |
|-------------------------------------|---------|
| PotashCorp | 368 |
| Agrium | 1,012 |
| Combined EBITDA | 1,380 |
| Adjustments: | |
| Remove APC and SQM | (46) |
| Remove ICL | (5) |
| Remove Conda | (12) |
| Allocate Retail finance costs | (11) |
| Expected Nutrien EBITDA | 1,306 |

Nutrien Combined Historical Statement of Earnings Three months ended June 30, 2017 (QTD)

| | | Nutrie | n | | | | |
|---|----------|--------|----------|---------------|--------|--------------|---|
| | | | | Phosphate and | | | |
| millions of U.S. dollars) | Retail | Potash | Nitrogen | Sulfate | Other | Eliminations | Combine |
| ales | 2,240 | 561 | 785 | 383 | - | (232) | 3,737 |
| reight, transportation and distribution | - | (92) | (79) | (44) | - | - | (215 |
| Cost of goods sold | (1,806) | (269) | (518) | (305) | - | 214 | (2,684 |
| Fross margin | 434 | 200 | 188 | 34 | - | (18) | 838 |
| elling expenses | (448) | (3) | (9) | (3) | 3 | - | (460 |
| eneral and administrative expenses | (25) | (1) | (2) | (3) | (73) | - | (104 |
| Provincial mining and other taxes | - | (36) | - | - | - | - | (36 |
| hare of earnings of equity-accounted investees | 6 | - | 17 | - | 1 | - | 24 |
| Other income (expenses) | 1 | (4) | (12) | (3) | (22) | - | (40 |
| Carnings before finance costs and income taxes | (32) | 156 | 182 | 25 | (91) | (18) | 222 |
| inance costs | - | - | - | - | (118) | - | (118 |
| Carnings before income taxes | (32) | 156 | 182 | 25 | (209) | (18) | 104 |
| ncome taxes | - | - | - | - | (7) | - | (7 |
| let earnings from continuing operations | (32) | 156 | 182 | 25 | (216) | (18) | 97 |
| Net earning (loss) from discontinued operations | - | - | - 102 | - | 42 | - (10) | 42 |
| let earnings | (32) | 156 | 182 | 25 | (174) | (18) | 139 |
| · · · · · · · · · · · · · · · · · · · | (22) | 150 | 100 | 25 | (21.() | (10) | 07 |
| Net earnings from continuing operations | (32) | 156 | 182 | 25 | (216) | (18) | 97 |
| Add: Finance costs | - | - | - | - | 118 | - | 118 |
| Add: Income taxes | - | - | - | - | 7 | - | 7 |
| Add: Depreciation and amortization | 71 39 | 84 | 68 | 63 | 13 | - (10) | 299 |
| BITDA | 39 | 240 | 250 | 88 | (78) | (18) | 521 |
| divermente | | | | | | | |
| Adjustments: Phosphate impairment | _ | - | _ | | _ | | |
| Adjusted EBITDA | 39 | 240 | 250 | 88 | (78) | (18) | 521 |
| n millions of U.S. dollars) ssets | | | | | | | |
| Current assets | | | | | | | |
| Cash and cash equivalents | | | | | | | 32 |
| Receivables | | | | | | | 2,89 |
| Inventories | | | | | | | 5,36 |
| Prepaid expenses and other current assets | | | | | | | 44 |
| repaid expenses and other current assets | | | | | | | 9,02 |
| Jon-current assets | | | | | | | 5,01 |
| Property, plant and equipment | | | | | | | 20,14 |
| Goodwill | | | | | | | 2,20 |
| Intangibles | | | | | | | 63 |
| 8 | | | | | | | 2,71 |
| Investments | | | | | | | 33 |
| | | | | | | | |
| Other assets | | | | | | | |
| Other assets Cotal Assets | | | | | | | |
| Other assets otal Assets iabilities | | | | | | | |
| Other assets Total Assets iabilities | | | | | | | 35,06 |
| Other assets Total Assets Liabilities Current liabilities Short-term debt | | | | | | | 35,06 1,58 6,40 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges | | | | | | | 35,06 1,58 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges | | | | | | | 35,06 1,58 6,40 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt | | | | | | | 35,06 1,58 6,40 1 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt | | | | | | | 35,06 1,58 6,40 1 7,99 |
| Other assets Total Assets Liabilities Gurrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt Long-term tiabilities Long-term debt Deferred income tax liabilities | | | | | | | 35,06 1,58 6,40 1 7,99 8,10 |
| Other assets Total Assets Tabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt fon-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities | | | | | | | 35,06 1,58 6,40 1 7,99 8,10 2,85 |
| Other assets fotal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities Asset retirement obligations and accrued environmenta | al costs | | | | | | 35,06 1,58 6,40 1 7,99 8,10 2,85 58 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities Asset retirement obligations and accrued environmenta Other non-current liabilities | al costs | | | | | | 35,06 1,58 6,40 1 7,99 8,10 2,85 58 97 16 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities Pension and other post-retirement benefit liabilities Asset retirement obligations and accrued environmenta Other non-current liabilities otal Liabilities | al costs | | | | | | 35,06 1,58 6,40 1 7,99 8,10 2,85 58 97 16 20,68 |
| Other assets otal Assets iabilities urrent liabilities Short-term debt Payables and accrued charges Current portion of long-term debt on-current liabilities Long-term debt Deferred income tax liabilities | al costs | | | | | | 35,06 1,58 6,40 1 7,99 8,10 2,85 58 97 16 |

(a) The following balances do not reflect the issuance of new shares to Agrium, the fair value adjustments to the Agrium assets and liabilities, as well as the increase in goodwill.

| EBITDA Reconciliation to historical | Nutrien | | | |
|-------------------------------------|---------|--|--|--|
| PotashCorp | 393 | | | |
| Agrium | 196 | | | |
| Combined EBITDA | 589 | | | |
| Adjustments: | | | | |
| Remove APC and SQM (1) | (38) | | | |
| Remove ICL (2) | (8) | | | |
| Remove Conda | (11) | | | |
| Allocate Retail finance costs | (11) | | | |
| Expected Nutrien EBITDA | 521 | | | |

Footnotes:

Nutrien

Combined Historical Statement of Earnings Three months ended March 31, 2017 (QTD)

(1) Arab Potash Company and Sociedad Quimica y Minera de Chile S.A.

(2) Israel Chemicals Ltd.

| | Retail | | | |
|---|------------|---------|-----------------------|----------|
| | Historical | | | Nutrien |
| | | | (1) AGU - Customer | |
| (millions of U.S. dollars) | РОТ | AGU | Finance Costs | Combined |
| Sales | | | | |
| External | - | 2,076 | - | 2,076 |
| Intersegment | - | 13 | - | 13 |
| Total Sales | - | 2,089 | - | 2,089 |
| Freight, transportation and distribution | - | - | - | - |
| Cost of goods sold | - | (1,394) | - | (1,394) |
| Cost of intersegment purchases | - | - | - | - |
| Gross margin | - | 695 | - | 695 |
| Selling and administrative expenses | - | - | - | - |
| Selling expenses | - | (517) | - | (517) |
| General and administrative expenses | - | (26) | - | (26) |
| Share-based payments | - | - | - | - |
| Provincial mining and other taxes | - | | - | - |
| Share of earnings of equity-accounted investees | - | 1 | - | 1 |
| Dividend income | - | | - | - |
| Other (expenses) income | - | 21 | (7) | 14 |
| Earnings before finance costs and income taxes | - | 174 | (7) | 167 |
| Finance costs | - | | - | - |
| Finance costs related to long-term debt | - | | - | - |
| Earnings before taxes | - | 174 | (7) | 167 |
| Income taxes | - | | - | - |
| Net earnings | - | 174 | (7) | 167 |
| Add: Finance costs | - | | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - |
| Add: Income taxes | - | - | - | - |
| Add: Depreciation and amortization | - | 74 | - | 74 |
| EBITDA | - | 248 | (7) | 241 |

(1) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income.

| | | | Potash | | | | | |
|---|------------|------|----------------|---------------|-----------------|-----------------|-----------------|----------|
| | Historical | | | | Adjustments | | | Nutrien |
| | | | (1) AGU - FT&D | (2) AGU - PPT | (3) AGU - | (4) AGU - WS (5 |) POT - Selling | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | | Corporate Costs | Other | and Admin | Combined |
| Sales | | | | | • | | | |
| External | 383 | 101 | - | - | - | 3 | - | 487 |
| Intersegment | - | 36 | - | - | - | - | - | 36 |
| Total Sales | 383 | 137 | - | - | - | 3 | - | 523 |
| Freight, transportation and distribution | (36) | - | (24) | - | - | - | - | (60) |
| Cost of goods sold | (189) | (97) | 24 | - | - | (3) | 6 | (259) |
| Cost of intersegment purchases | - | - | - | - | - | - | - | - |
| Gross margin | 158 | 40 | - | - | - | - | 6 | 204 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - |
| Selling expenses | - | (1) | - | - | - | - | (1) | (2) |
| General and administrative expenses | - | (3) | - | - | 2 | - | (1) | (2) |
| Share-based payments | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | (26) | - | - | (4) | - | - | 1 | (29) |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | 1 | 1 |
| Dividend income | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (3) | - | 4 | - | - | (5) | (4) |
| Earnings before finance costs and income taxes | 132 | 33 | - | - | 2 | - | 1 | 168 |
| Finance costs | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Earnings before taxes | 132 | 33 | - | - | 2 | - | 1 | 168 |
| Income taxes | - | - | - | - | - | - | - | - |
| Net earnings | 132 | 33 | - | - | 2 | - | 1 | 168 |
| Add: Finance costs | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 49 | 31 | - | - | - | - | - | 80 |
| EBITDA | 181 | 64 | - | - | 2 | - | 1 | 248 |

Footnotes:

(1) To separately present legacy Agrium direct and indirect freight costs.
(2) To separately present legacy Agrium provincial mining taxes.
(3) To reclassify legacy Agrium costs related to business support functions to Other.
(4) To reclassify legacy Agrium Potash purchased for resale to Potash segment.
(5) To allocate legacy PotashCorp Other selling and administrative expenses to business unit.

| | | | Nitrogen | | | | | |
|---|------------|-------|----------------|---------------|-----------------|---------------|------------------|----------|
| | Historical | | | | Adjustments | | | Nutrien |
| | | | | (2) AGU - | | (4) AGU - NH3 | | |
| | | | (1) AGU - FT&D | Reclassify WS | (3) AGU - | Transfer to | (5) POT -Selling | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Other | Corporate Costs | Phosphate | and Admin | Combined |
| Sales | | | | | | | | |
| External | 348 | 156 | - | 87 | - | - | - | 591 |
| Intersegment | 20 | 64 | - | 19 | - | 7 | - | 110 |
| Total Sales | 368 | 220 | - | 106 | - | 7 | - | 701 |
| Freight, transportation and distribution | (32) | - | (52) | - | - | - | - | (84) |
| Cost of goods sold | (257) | (186) | 52 | (96) | - | (5) | - | (492) |
| Cost of intersegment purchases | (9) | - | - | - | - | - | - | (9) |
| Gross margin | 70 | 34 | - | 10 | - | 2 | - | 116 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - |
| Selling expenses | - | (3) | - | (1) | - | - | (3) | (7) |
| General and administrative expenses | - | (5) | - | (1) | 2 | - | (1) | (5) |
| Share-based payments | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | 5 | - | - | - | 5 |
| Dividend income | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | - | - | - | - | - | (1) | (1) |
| Earnings before finance costs and income taxes | 70 | 26 | - | 13 | 2 | 2 | (5) | 108 |
| Finance costs | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Earnings before taxes | 70 | 26 | - | 13 | 2 | 2 | (5) | 108 |
| Income taxes | - | - | - | - | - | - | - | - |
| Net earnings | 70 | 26 | - | 13 | 2 | 2 | (5) | 108 |
| Add: Finance costs | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 59 | 20 | - | 1 | - | 1 | - | 81 |
| EBITDA | 129 | 46 | - | 14 | 2 | 3 | (5) | 189 |

Footnotes:

To separately present legacy Agrium direct and indirect freight costs.
 To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
 To reclassify legacy Agrium costs related to business support functions to Other.
 To record profit on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
 To allocate legacy PotashCorp Other selling and administrative expenses to business unit.

| | | | Phosphate | and Sulfate | | | | | |
|---|----------|------|----------------|--------------|---------------|--------------|-------------------|-----------------|----------|
| | Historic | al | | | Adjustments | | | | Nutrien |
| | | | | | (3) AGU - NH3 | | | | |
| | | | (1) AGU - FT&D | (2) AGU - WS | Transfer to | (4) AGU - | (5) POT - Selling | . , | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Other | Phosphate | Remove Conda | and Admin | Product Reclass | Combined |
| Sales | | | | | | | | | |
| External | 350 | 19 | - | 11 | - | - | - | (20) | 360 |
| Intersegment | - | 28 | - | 13 | - | - | - | | 41 |
| Total Sales | 350 | 47 | - | 24 | - | - | - | (20) | 401 |
| Freight, transportation and distribution | (48) | - | (9) | - | - | - | - | 1 | (56) |
| Cost of goods sold | (597) | (49) | 9 | (19) | (2) | - | - | 36 | (622) |
| Cost of intersegment purchases | (11) | - | - | - | - | - | - | - | (11) |
| Gross margin | (306) | (2) | - | 5 | (2) | - | - | 17 | (288) |
| Selling and administrative expenses | - | - | - | - | - | - | - | - | - |
| Selling expenses | - | (1) | | - | - | - | (1) | - | (2) |
| General and administrative expenses | - | 1 | | - | - | - | (1) | - | - |
| Share-based payments | - | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | - | - | - |
| Dividend income | - | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | 1 | - | - | - | - | (1) | - | - |
| Earnings before finance costs and income taxes | (306) | (1) | - | 5 | (2) | - | (3) | 17 | (290) |
| Finace costs | - | | - | - | - ' | - | | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Earnings before taxes | (306) | (1) | - | 5 | (2) | - | (3) | 17 | (290) |
| Income taxes | - | - | - | - | - | - | - | - | - |
| Net earnings | (306) | (1) | - | 5 | (2) | - | (3) | 17 | (290) |
| Add: Finance costs | - | | - | - | | - | | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 54 | 5 | - | 1 | (1) | - | - | - | 59 |
| EBITDA | (252) | 4 | - | 6 | (3) | - | (3) | 17 | (231) |

Footnotes:
(1) To separately present legacy Agrium direct and indirect freight costs.
(2) To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
(3) To record incremental cost on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
(4) Conda is included in discontinued operations for Q3 and Q4, no adjustment required.
(5) To allocate legacy PotashCorp Other selling and administrative expenses to business unit.
(6) To reclassify certain products to Other.

| | | | | | | Other | | | | | | | | |
|---|------------|------------|---------------|---------------|---------------|-------------|------------|---------------|---------------|---------------|---------------|------------------|----------------|----------|
| | Historical | | | | | | Adjustn | nents | | | | | | Nutrien |
| | | | | (2) AGU - | | | | | | | (9) POT - | | | |
| | | | | Eliminate NH3 | (3) AGU - | | (5) AGU - | (6) AGU - | (7) POT - | | Eliminate NH3 | (10) POT - | | |
| | | | Eliminate PCS | sales to | Customer | (4) AGU - | Corporate | Reclass long- | Eliminate APC | (8) POT - | | Allocate selling | (11) POT - | Adjusted |
| (millions of U.S. dollars) | POT | AGU | sales | Phosphate | Finance Costs | Reclass SBP | Allocation | term debt | and SQM | Eliminate ICL | Phosphate | and Admin F | roduct Reclass | Combined |
| Sales | | | | | | | | | | | | | | |
| External | - | - | - | | - | - | - | - | - | - | - | - | - | - |
| Intersegment | - | (173) | (16) | (7) | - | - | - | - | - | - | (20) | - | - | (216) |
| Total Sales | - | (173) | (16) | (7) | - | - | - | - | - | - | (20) | - | - | (216) |
| Freight, transportation and distribution | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Cost of goods sold | - | 175 | 16 | 7 | - | - | - | - | - | - | 20 | - | - | 218 |
| Cost of intersegment purchases | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross margin | - | 2 | - | - | - | - | - | - | - | - | - | - | - | 2 |
| Selling and administrative expenses | (60) | - | - | - | - | - | - | - | - | - | - | 60 | - | - |
| Selling expenses | - | 4 | - | - | - | - | - | - | - | - | - | - | - | 4 |
| General and administrative expenses | - | (37) | - | - | - | (29) | (4) | - | - | - | - | (53) | - | (123) |
| Share-based payments | - | (29) | - | - | - | 29 | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | 1 | - | - | - | - | - | - | - | - | - | - | - | 1 |
| Dividend income | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other (expenses) income | (51) | (69) | - | - | - | - | - | - | - | - | - | - | (17) | (137) |
| Earnings before finance costs and income taxes | (111) | (128) | - | - | - | - | (4) | - | - | - | - | 7 | (17) | (253) |
| Finance costs | (58) | (30) | - | - | 7 | - | - | (55) | - | - | - | - | | (136) |
| Finance costs related to long-term debt | | (55) | - | - | - | - | - | 55 | - | - | - | - | - | |
| Earnings before taxes | (169) | (213) | - | - | 7 | - | (4) | - | - | - | - | 7 | (17) | (389) |
| Income taxes | 153 | (10) | - | - | - | - | - | - | - | - | - | - | - | 143 |
| Net earnings from continuing operations | (16) | (223) | - | - | 7 | - | (4) | - | - | - | - | 7 | (17) | (246) |
| Net earning (loss) from discontinued operations | 44 | (9) | - | - | - | - | | - | - | - | - | - | | 35 |
| Net earnings | 28 | (232) | - | - | 7 | - | (4) | - | - | - | - | 7 | (17) | (211) |
| | | | | | | | | | | | | | | |
| Net earnings from continuing operations | (16) | (223) | - | | 7 | - | (4) | - | - | - | - | 7 | (17) | (246) |
| Add: Finance costs | 58 | 30 | - | - | (7) | - | - | 55 | - | - | - | - | - | 136 |
| Add: Finance costs related to long-term debt | - | 55 | - | - | - | - | - | (55) | - | - | - | - | - | - |
| Add: Income taxes | (153) | 10 | - | | - | | - | - | - | - | - | - | - | (143) |
| Add: Depreciation and amortization | 10 | 6 | | | - | | | - | | - | - | | | 16 |
| EBITDA | (101) | (122) | | - | • | - | (4) | | | | | 7 | (17) | (237) |
| | <u> </u> | , <i>j</i> | | | | | (2) | | | | | | () | (-0.) |

Footnotes:

(1) To eliminate sales made from PotashCorp to Agrium.
(2) To eliminate incremental sales and cost of goods sold related to ammonia transfers to phosphate business unit

(2) For enhance incremental safet cost of goods sold related to animolia dansets of phosphate bisiness unit.
 (3) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income.
 (4) To reclassify legacy Agrium's share-based payments to general and administrative expenses.
 (5) To reclassify legacy Agrium costs related to business support functions to Other.

(6) To reclassify finance costs related to long-term debt to finance costs.(7) To eliminate the earnings of legacy PotashCorp's investments in SQM and APC and reclassify as discontinued operations.

(7) To eliminate the earnings of legacy PotashCorp's investments in SQM and Arc and reclassify as discontinued of (8) To eliminate the earnings of legacy PotashCorp's investment in ICL and reclassify as discontinued operations.
 (9) To eliminate legacy PotashCorp inter-segment sales between Nitrogen and Phosphate.
 (10) To allocate legacy PotashCorp Other selling and administrative expenses to business units.

(11) To reclassify certain products to Other.

Nutrien Ltd. Combined Historical Balance Sheet As at December 31, 2017

| | Histori | cal | Reclassifications | Nutrien |
|---|------------|----------|-----------------------|----------|
| | PotashCorp | Agrium | Adjustments (a) Notes | Combined |
| (in millions of U.S. dollars) | | | | |
| Assets | | | | |
| Current assets | | | | |
| Cash and cash equivalents | 116 | 466 | | 582 |
| Receivables | 489 | 2,406 | 18 (b) | 2,913 |
| Income tax receivables | - | 18 | (18) (b) | - |
| Inventories | 788 | 3,321 | - | 4,109 |
| Prepaid expenses and other current assets | 72 | 1,004 | 120 (c) | 1,196 |
| Other current assets | - | 120 | (120) (c) | - |
| Assets held for sale | 1,858 | 105 | | 1,963 |
| | 3,323 | 7,440 | - | 10,763 |
| Non-current assets | | | | |
| Property, plant and equipment | 12,971 | 7,091 | - | 20,062 |
| Goodwill | - | 2,228 | 97 (d) | 2,325 |
| Intangibles | 166 | 518 | | 587 |
| Investments | 30 | 522 | | 814 |
| Available for sale investments | 262 | - | (262) (e) | - |
| Deferred income tax assets | - | 85 | | - |
| Other assets | 246 | 58 | | 389 |
| Total Assets | 16,998 | 17,942 | - | 34,940 |
| Liabilities | • | • | | • |
| Current liabilities | | | | |
| Short-term debt | 730 | 867 | - (g) | 1,597 |
| Payables and accrued charges | 807 | 5,206 | | 6.132 |
| Income taxes payable | - | 27 | | -, - |
| Current portion of long-term debt | - | 11 | | 11 |
| Current portion of derivative instrument liabilities | 29 | | (29) (i) | |
| Current portion of other provisions | | 63 | | - |
| Deferred income tax liabilities on assets held for sale | 36 | - | - | 36 |
| belefted medine day habilities on assets held for sale | 1,602 | 6,174 | - | 7,776 |
| Non-current liabilities | 1,002 | 0,171 | | 1,110 |
| Long-term debt | 3,711 | 4,397 | _ | 8,108 |
| Deferred income tax liabilities | 2,205 | 473 | | 2,678 |
| Pension and other post-retirement benefit liabilities | 440 | 142 | | 582 |
| Asset retirement obligations | 110 | 142 | - | 502 |
| and accrued environmental costs | 651 | 522 | | 1,173 |
| Derivative instrument liabilities | 35 | 522 | (35) (k) | 1,1/3 |
| Other non-current liabilities | 51 | - 106 | | - 199 |
| Total Liabilities | 8,695 | 11,814 | | 20,516 |
| Shareholders' Equity | <u> </u> | 6,121 | | 14.424 |
| Non-controlling interests | 0,303 | 0,121 | | 14,424 |
| Total Shareholders' Equity | 8,303 | 6,128 | | 14,424 |
| Total Liabilities and Shareholders' Equity | <u> </u> | <u> </u> | | <u> </u> |

(a) The following balances do not reflect the issuance of new shares to Agrium, the fair value adjustments to the Agrium assets and liabilities, as well as the increase in goodwill.

(b) Reclassified Agrium income tax receivables as part of receivables.

(c) Reclassified Agrium other current assets as part of prepaid expenses and other current assets.

(d) Reclassified PotashCorp goodwill from intangibles to a separate line item.

(e) Combined investments in equity-accounted investees and available for sale.

(f) Reclassified Agrium deferred income tax assets as part of other assets.

(g) Reclassified PotashCorp current portion of long-term debt as a separate line item.

(h) Reclassified Agrium income taxes payable as part of payables and accrued charges.

(i) Reclassified PotashCorp current portion of derivative instrument liabilities as part of payables and accrued charges.

(j) Reclassified Agrium current portion of other provisions as part of payables and accrued charges.

(k) Reclassified PotashCorp derivative instrument liabilities as part of other non-current liabilities.

(l) Reclassified Agrium non-controlling interests as part of other non-current liabilities.

| | Retail | | | |
|---|------------|---------|-----------------------|----------|
| | Historical | l | | Nutrien |
| | | | (1) AGU - Customer | |
| (millions of U.S. dollars) | РОТ | AGU | Finance Costs | Combined |
| Sales | | | | |
| External | - | 2,059 | - | 2,059 |
| Intersegment | - | 8 | - | 8 |
| Total Sales | - | 2,067 | - | 2,067 |
| Freight, transportation and distribution | - | - | - | - |
| Cost of goods sold | - | (1,549) | - | (1,549) |
| Cost of intersegment purchases | - | - | - | - |
| Gross margin | - | 518 | - | 518 |
| Selling and administrative expenses | - | - | - | - |
| Selling expenses | - | (468) | - | (468) |
| General and administrative expenses | - | (21) | - | (21) |
| Share-based payments | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - |
| Share of earnings of equity-accounted investees | - | (2) | - | (2) |
| Dividend income | - | - | - | - |
| Other (expenses) income | - | 10 | (5) | 5 |
| Earnings before finance costs and income taxes | - | 37 | (5) | 32 |
| Finance costs | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - |
| Earnings before taxes | - | 37 | (5) | 32 |
| Income taxes | - | - | - | - |
| Net earnings | - | 37 | (5) | 32 |
| Add: Finance costs | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - |
| Add: Income taxes | - | - | - | - |
| Add: Depreciation and amortization | - | 73 | - | 73 |
| EBITDA | • | 110 | (5) | 105 |

(1) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income.

| | | | Potash | | | | | |
|---|------------|------|----------------|---------------|-----------------|-------------------------------|-----------|----------|
| | Historical | | | | Adjustments | | | Nutrien |
| | | | (1) AGU - FT&D | (2) AGU - PPT | (3) AGU - | (4) AGU - WS (5) POT - Sellin | | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Reclass | Corporate Costs | Other | and Admin | Combined |
| Sales | | | | | | | | |
| External | 595 | 79 | - | - | - | 1 | - | 675 |
| Intersegment | - | 21 | - | - | - | - | - | 21 |
| Total Sales | 595 | 100 | - | - | - | 1 | - | 696 |
| Freight, transportation and distribution | (85) | - | (21) | - | - | - | - | (106) |
| Cost of goods sold | (256) | (90) | 21 | - | - | (1) | 3 | (323) |
| Cost of intersegment purchases | - | - | - | - | - | - | - | - |
| Gross margin | 254 | 10 | - | - | - | - | 3 | 267 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - |
| Selling expenses | - | (1) | - | - | - | - | (2) | (3) |
| General and administrative expenses | - | (1) | - | - | 2 | - | (2) | (1) |
| Share-based payments | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | (47) | - | - | (3) | - | - | 2 | (48) |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | - | - |
| Dividend income | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (3) | - | 3 | - | - | (5) | (5) |
| Earnings before finance costs and income taxes | 207 | 5 | - | - | 2 | - | (4) | 210 |
| Finance costs | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Earnings before taxes | 207 | 5 | - | - | 2 | - | (4) | 210 |
| Income taxes | - | - | - | - | - | - | - | - |
| Net earnings | 207 | 5 | - | - | 2 | - | (4) | 210 |
| Add: Finance costs | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 72 | 21 | - | - | - | - | - | 93 |
| EBITDA | 279 | 26 | - | - | 2 | - | (4) | 303 |

Footnotes:

(1) To separately present legacy Agrium direct and indirect freight costs.
(2) To separately present legacy Agrium provincial mining taxes.
(3) To reclassify legacy Agrium costs related to business support functions to Other.
(4) To reclassify legacy Agrium Potash purchased for resale to Potash segment.
(5) To allocate legacy PotashCorp Other selling and administrative expenses to business unit.

| | | | Nitrogen | | | | | |
|---|------------|-------|----------------|---------------|----------------|---------------|------------------|----------|
| | Historical | | | 1 | Adjustments | | | Nutrien |
| | | | | (2) AGU - | | (4) AGU - NH3 | | |
| | | | (1) AGU - FT&D | Reclassify WS | (3) AGU - | Transfer to | (5) POT -Selling | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Other Co | orporate Costs | Phosphate | and Admin | Combined |
| Sales | | | | | | | | |
| External | 288 | 140 | - | 65 | - | - | - | 493 |
| Intersegment | 15 | 41 | - | 9 | - | 8 | - | 73 |
| Total Sales | 303 | 181 | - | 74 | - | 8 | - | 566 |
| Freight, transportation and distribution | (33) | - | (37) | - | - | - | - | (70) |
| Cost of goods sold | (240) | (153) | 37 | (70) | - | (6) | - | (432) |
| Cost of intersegment purchases | (9) | - | - | - | - | - | - | (9) |
| Gross margin | 21 | 28 | - | 4 | - | 2 | - | 55 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - |
| Selling expenses | - | (3) | - | (2) | - | - | (3) | (8) |
| General and administrative expenses | - | (3) | - | (1) | 2 | - | (1) | (3) |
| Share-based payments | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | 6 | - | - | 2 | 8 |
| Dividend income | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (3) | - | - | - | - | (2) | (5) |
| Earnings before finance costs and income taxes | 21 | 19 | - | 7 | 2 | 2 | (4) | 47 |
| Finance costs | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Earnings before taxes | 21 | 19 | - | 7 | 2 | 2 | (4) | 47 |
| Income taxes | - | - | - | - | - | - | - | - |
| Net earnings | 21 | 19 | - | 7 | 2 | 2 | (4) | 47 |
| Add: Finance costs | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 47 | 17 | - | 1 | - | 1 | - | 66 |
| EBITDA | 68 | 36 | - | 8 | 2 | 3 | (4) | 113 |

Footnotes:

To separately present legacy Agrium direct and indirect freight costs.
 To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
 To reclassify legacy Agrium costs related to business support functions to Other.
 To record profit on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
 To allocate legacy PotashCorp Other selling and administrative expenses to business unit.

| | | | Phosphate a | nd Sulfate | | | | | |
|---|------------|------|----------------|--------------|---------------|--------------|------------------|---------------|----------|
| | Historical | | | | Adjustments | | | | Nutrier |
| | | | | | (3) AGU - NH3 | | | | |
| | | | (1) AGU - FT&D | (2) AGU - WS | Transfer to | | 5) POT - Selling | (6) POT - | |
| (millions of U.S. dollars) | POT | AGU | Reclass | Other | Phosphate | Remove Conda | and Admin Pr | oduct Reclass | Combined |
| Sales | | | | | | | | | |
| External | 351 | 25 | - | 14 | - | - | - | (23) | 367 |
| Intersegment | - | 35 | - | 14 | - | - | - | - | 49 |
| Total Sales | 351 | 60 | - | 28 | - | - | - | (23) | 416 |
| Freight, transportation and distribution | (54) | - | (7) | - | - | - | - | 1 | (60) |
| Cost of goods sold | (336) | (64) | 7 | (20) | (2) | - | - | 25 | (390) |
| Cost of intersegment purchases | (6) | - | - | - | - | - | - | - | (6) |
| Gross margin | (45) | (4) | - | 8 | (2) | - | - | 3 | (40) |
| Selling and administrative expenses | - | - | - | - | - | - | - | - | - |
| Selling expenses | - | - | - | - | - | - | (1) | - | (1) |
| General and administrative expenses | - | - | - | (1) | - | - | (1) | - | (2) |
| Share-based payments | - | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | - | - | - |
| Dividend income | - | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | - | - | (1) | - | - | (1) | - | (2) |
| Earnings before finance costs and income taxes | (45) | (4) | - | 6 | (2) | - | (3) | 3 | (45) |
| Finance costs | - | - | - | - | | - | | - | |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Earnings before taxes | (45) | (4) | - | 6 | (2) | - | (3) | 3 | (45) |
| Income taxes | - | - | - | - | - | - | - | - | - |
| Net earnings | (45) | (4) | - | 6 | (2) | - | (3) | 3 | (45) |
| Add: Finance costs | - | - | - | - | - | - | - | - | |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 52 | 3 | - | 2 | (1) | - | - | - | 56 |
| EBITDA | 7 | (1) | - | 8 | (3) | - | (3) | 3 | 11 |

Footnotes:
(1) To separately present legacy Agrium direct and indirect freight costs.
(2) To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
(3) To record incremental cost on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
(4) Conda is included in discontinued operations for Q3 and Q4, no adjustment required.
(5) To allocate legacy PotashCorp Other selling and administrative expenses to business unit.
(6) To reclassify certain products to Other.

| | | | | | | Other | | | | | | | | |
|---|------------|----------|---------------|--|-----------------------|-------------|------------------------|----------------------------|----------------------------|---------------|-----------|--------------------------------|----------------|----------|
| | Historical | | | | | | Adjustn | nents | | | | | | Nutrie |
| | | | Eliminate PCS | (2) AGU - Eliminate NH3 sales to | (3) AGU - Customer | (4) AGU - | (5) AGU - Corporate | (6) AGU - Reclass long- | (7) POT - Eliminate APC | (8) POT - | | (10) POT - Allocate selling | (11) POT - | |
| (millions of U.S. dollars) | РОТ | AGU | sales | Phosphate | Finance Costs | Reclass SBP | Allocation | term debt | and SQM | Eliminate ICL | Phosphate | and Admin P | roduct Reclass | Combined |
| Sales | | | | | | | | | | | | | | |
| External | | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Intersegment | | (128) | (8) | (8) | - | - | - | - | - | - | (15) | - | - | (159) |
| Total Sales | - | (128) | (8) | (8) | - | - | - | - | - | - | (15) | - | - | (159) |
| Freight, transportation and distribution | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Cost of goods sold | | 121 | 8 | 8 | - | - | - | - | - | - | 15 | - | - | 152 |
| Cost of intersegment purchases | | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross margin | - | (7) | - | • | - | - | - | - | - | - | - | - | - | (7) |
| Selling and administrative expenses | (56) | - | - | - | - | - | - | - | - | - | - | 56 | - | - |
| Selling expenses | | 4 | - | - | - | - | - | - | - | - | - | (1) | - | 3 |
| General and administrative expenses | | (29) | - | - | - | (40) | (4) | - | - | - | - | (45) | - | (118) |
| Share-based payments | - | (40) | - | - | - | 40 | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | | - | - | - | - | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | 33 | - | - | - | - | - | - | - | (31) | - | - | (2) | - | - |
| Dividend income | 5 | - | - | - | - | - | - | - | - | (4) | - | - | - | 1 |
| Other (expenses) income | (30) | (19) | - | - | - | - | - | - | - | - | - | 3 | (3) | (49) |
| Earnings before finance costs and income taxes | (48) | (91) | - | - | - | - | (4) | - | (31) | (4) | - | 11 | (3) | (170) |
| Finance costs | (60) | (24) | - | - | 5 | - | - | (56) | - | - | - | - | - | (135) |
| Finance costs related to long-term debt | - | (56) | - | - | - | - | - | 56 | - | - | - | - | - | - |
| Earnings before taxes | (108) | (171) | - | - | 5 | - | (4) | - | (31) | (4) | - | 11 | (3) | (305) |
| Income taxes | (22) | 32 | - | - | - | - | - | - | (2) | - | - | - | - | 8 |
| Net earnings from continuing operations | (130) | (139) | - | - | 5 | - | (4) | - | (33) | (4) | - | 11 | (3) | (297) |
| Net earning (loss) from discontinued operations | - | (182) | - | - | - | - | - | | 33 | 4 | - | - | - | (145) |
| Net earnings | (130) | (321) | - | - | 5 | - | (4) | - | - | - | - | 11 | (3) | (442) |
| Not see the formation in the second | (120) | (420) | | | _ | | (1) | | (22) | (1) | | | (7) | (207 |
| Net earnings from continuing operations Add: Finance costs | (130) | (139) | - | - | 5 | - | (4) | - | (33) | (4) | - | 11 | (3) | (297) |
| | 60 | 24 56 | - | - | (5) | - | - | 56 | - | - | - | - | | 135 |
| Add: Finance costs related to long-term debt | - | | - | - | - | - | - | (56) | - | - | - | - | | - |
| Add: Income taxes | 22 | (32) | - | - | | | - | - | 2 | - | - | - | | (8) |
| Add: Depreciation and amortization | , | 4 | - | - | - | | - | | - | - | | | - | 13 |
| EBITDA | (39) | (87) | - | - | - | - | (4) | - | (31) | (4) | - | 11 | (3) | (157) |

Nutrien Combined Historical Statement of Earnings

Footnotes:

(1) To eliminate sales made from PotashCorp to Agrium.

(2) To eliminate incremental sales and cost of goods sold related to ammonia transfers to phosphate business unit

(3) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income.

(4) To reclassify legacy Agrium's share-based payments to general and administrative expenses.

(5) To reclassify legacy Agrium costs related to business support functions to Other.

(6) To reclassify finance costs related to long-term debt to finance costs.
 (7) To eliminate the earnings of legacy PotashCorp's investments in SQM and APC and reclassify as discontinued operations.

(8) To eliminate the earnings of legacy PotashCorp's investment in ICL and reclassify as discontinued operations.
 (9) To eliminate legacy PotashCorp inter-segment sales between Nitrogen and Phosphate.
 (10) To allocate legacy PotashCorp Other selling and administrative expenses to business units.

(11) To reclassify certain products to Other.

Nutrien Ltd. Combined Historical Balance Sheet As at September 30, 2017

| | Histori | cal | Reclassifications | Nutrien |
|---|------------|------------|--------------------|--------------|
| | PotashCorp | Agrium | Adjustments (a) No | tes Combined |
| (in millions of U.S. dollars) | | | | |
| Assets | | | | |
| Current assets | | | | |
| Cash and cash equivalents | 97 | 246 | - | 343 |
| Receivables | 617 | 3,375 | 30 (b) | 4,022 |
| Income tax receivables | - | 30 | (30) (b) | - |
| Inventories | 753 | 2,657 | - | 3,410 |
| Prepaid expenses and other current assets | 55 | 150 | 122 (c) | 327 |
| Other current assets | - | 122 | (122) (c) | - |
| Assets held for sale | - | 126 | - | 126 |
| | 1,522 | 6,706 | - | 8,228 |
| Non-current assets | | | | |
| Property, plant and equipment | 13,179 | 6,833 | - | 20,012 |
| Goodwill | - | 2,195 | 97 (d) | 2,292 |
| Intangibles | 169 | 536 | (97) (d) | 608 |
| Investments | 1,176 | 516 | | 2,760 |
| Available for sale investments | 1,068 | - | (1,068) | _, |
| Deferred income tax assets | - | 24 | | - |
| Other assets | 237 | 59 | 24 (f) | 320 |
| Total Assets | 17,351 | 16,869 | - | 34,220 |
| Liabilities | 17,001 | 10,007 | | 01,==0 |
| Current liabilities | | | | |
| Short-term debt | 785 | 1,882 | - (g) | 2,667 |
| Payables and accrued charges | 715 | 3,257 | 103 (h) (i) (j) | |
| Income taxes payable | - | 14 | | |
| Current portion of long-term debt | - | 11 | | 11 |
| Current portion of derivative instrument liabilities | 35 | - | (35) (i) | |
| Current portion of other provisions | | 54 | | _ |
| | 1,535 | 5,218 | - | 6,753 |
| Non-current liabilities | 1,555 | 5,210 | | 0,733 |
| Long-term debt | 3,709 | 4,399 | | 8,108 |
| Deferred income tax liabilities | 2,375 | 455 | - | 2,830 |
| | 492 | 433 140 | - | 632 |
| Pension and other post-retirement benefit liabilities | 492 | 140 | - | 632 |
| Asset retirement obligations | (00 | 244 | | 073 |
| and accrued environmental costs | 632 | 341 | - | 973 |
| Derivative instrument liabilities | 38 | - | (38) (k) | - |
| Other non-current liabilities | 57 | 67 | 44 (k) (l) | 168 |
| Total Liabilities | 8,838 | 10,620 | 6 | 19,464 |
| Shareholders' Equity | 8,513 | 6,243 | - | 14,756 |
| Non-controlling interests | - | 6 | (-)() | - |
| Total Shareholders' Equity | 8,513 | 6,249 | (6) | 14,756 |
| Total Liabilities and Shareholders' Equity | 17,351 | 16,869 | - | 34,220 |

(a) The following balances do not reflect the issuance of new shares to Agrium, the fair value adjustments to the Agrium assets and liabilities, as well as the increase in goodwill.

(b) Reclassified Agrium income tax receivables as part of receivables.

(c) Reclassified Agrium other current assets as part of prepaid expenses and other current assets.

(d) Reclassified PotashCorp goodwill from intangibles to a separate line item.

(e) Combined investments in equity-accounted investees and available for sale.

(f) Reclassified Agrium deferred income tax assets as part of other assets.

(g) Reclassified PotashCorp current portion of long-term debt as a separate line item.

(h) Reclassified Agrium income taxes payable as part of payables and accrued charges.

(i) Reclassified PotashCorp current portion of derivative instrument liabilities as part of payables and accrued charges.

(j) Reclassified Agrium current portion of other provisions as part of payables and accrued charges.

(k) Reclassified PotashCorp derivative instrument liabilities as part of other non-current liabilities.

(I) Reclassified Agrium non-controlling interests as part of other non-current liabilities.

| | Retail | | | |
|---|------------|---------|-----------------------|----------|
| | Historical | l | | Nutrien |
| | | | (1) AGU - Customer | |
| (millions of U.S. dollars) | РОТ | AGU | Finance Costs | Combined |
| Sales | | | | |
| External | - | 5,694 | - | 5,694 |
| Intersegment | - | 13 | - | 13 |
| Total Sales | - | 5,707 | - | 5,707 |
| Freight, transportation and distribution | - | - | - | - |
| Cost of goods sold | - | (4,408) | - | (4,408) |
| Cost of intersegment purchases | - | - | - | - |
| Gross margin | - | 1,299 | - | 1,299 |
| Selling and administrative expenses | - | - | - | - |
| Selling expenses | - | (574) | - | (574) |
| General and administrative expenses | - | (28) | - | (28) |
| Share-based payments | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - |
| Share of earnings of equity-accounted investees | - | 4 | - | 4 |
| Dividend income | - | - | - | - |
| Other (expenses) income | - | (1) | (11) | (12) |
| Earnings before finance costs and income taxes | - | 700 | (11) | 689 |
| Finance costs | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - |
| Earnings before taxes | - | 700 | (11) | 689 |
| Income taxes | - | - | - | - |
| Net earnings | - | 700 | (11) | 689 |
| Add: Finance costs | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - |
| Add: Income taxes | - | - | - | - |
| Add: Depreciation and amortization | - | 71 | - | 71 |
| EBITDA | - | 771 | (11) | 760 |

(1) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented

other (expenses) income.

| | | Po | tash | | | | |
|--|------------|-------|---------------------------|-----------------------------|--------------------------------|------------------------------|----------|
| | Historical | | | Adjustme | ents | | Nutrien |
| (millions of U.S. dollars) | РОТ | AGU | (1) AGU - FT&D Reclass | (2) AGU - PPT Reclass Co | (3) AGU - (4 Arporate Costs |) POT - Selling and Admin | Combined |
| Sales | 101 | Aut | Reclass | Reclass Co | i por ate costs | anu Aumin | combineu |
| External | 461 | 116 | _ | _ | _ | | 577 |
| Intersegment | 401 | 34 | | | | _ | 34 |
| Total Sales | 461 | 150 | | | | | 611 |
| Freight, transportation and distribution | (50) | 150 | (26) | | | | (76) |
| Cost of goods sold | (198) | (106) | 26 | | | 5 | (273) |
| Cost of intersegment purchases | - | (100) | - 20 | | | - | (273) |
| Gross margin | 213 | 44 | | | | 5 | 262 |
| Selling and administrative expenses | 215 | 44 | - | - | - | 5 | 202 |
| Selling expenses | - | - (2) | | | - | (2) | - (4) |
| General and administrative expenses | - | (1) | | - | 2 | (2) | (1) |
| Share-based payments | - | (1) | - | | 2 | (2) | (1) |
| Provincial mining and other taxes | - (44) | - | - | (3) | - | - 1 | - (46) |
| Share of earnings of equity-accounted investees | (44) | - | - | (3) | - | 1 | (40) |
| Dividend income | - | - | - | - | - | - | - |
| Other (expenses) income | - | - (5) | - | - 3 | - | - (5) | - (7) |
| Earnings before finance costs and income taxes | 169 | 36 | | - | 2 | (3) | 204 |
| Finance costs | 109 | 50 | - | - | 2 | (3) | 204 |
| | - | | - | - | - | - | - |
| Finance costs related to long-term debt Earnings before taxes | 169 | - 36 | | | - 2 | (3) | - 204 |
| Income taxes | 109 | - 50 | - | - | 2 | (3) | 204 |
| | 169 | - 36 | | - | - 2 | - | 204 |
| Net earnings Add: Finance costs | 109 | 30 | - | - | 2 | (3) | 204 |
| | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 56 | 32 | - | - | - | - | 88 |
| EBITDA | 225 | 68 | - | - | 2 | (3) | 292 |

To separately present legacy Agrium direct and indirect freight costs.
 To separately present legacy Agrium provincial mining taxes.
 To reclassify legacy Agrium costs related to business support functions to Other.
 To allocate legacy PotashCorp Other selling and administrative expenses to business unit

| | | | Nitrogen | | | | | |
|---|------------|-------|----------------|---------------|------------------------|---------------|------------------|----------|
| | Historical | | | | Adjustments | | | Nutrien |
| | | | | (2) AGU - | | (4) AGU - NH3 | | |
| | | | (1) AGU - FT&D | Reclassify WS | (3) AGU - | Transfer to | (5) POT -Selling | |
| (millions of U.S. dollars) | POT | AGU | Reclass | Other | Corporate Costs | Phosphate | and Admin | Combined |
| Sales | | | | | | | | |
| External | 384 | 277 | - | 118 | - | - | - | 779 |
| Intersegment | 17 | 91 | - | 37 | - | 10 | - | 155 |
| Total Sales | 401 | 368 | - | 155 | - | 10 | - | 934 |
| Freight, transportation and distribution | (32) | - | (82) | - | - | - | - | (114) |
| Cost of goods sold | (292) | (255) | 82 | (143) | - | (7) | - | (615) |
| Cost of intersegment purchases | (9) | - | - | - | - | - | - | (9) |
| Gross margin | 68 | 113 | - | 12 | - | 3 | - | 196 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - |
| Selling expenses | - | (3) | - | - | - | - | (4) | (7) |
| General and administrative expenses | - | (3) | - | (1) | 2 | - | (1) | (3) |
| Share-based payments | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | 3 | - | - | 2 | 5 |
| Dividend income | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (6) | - | 1 | - | - | (2) | (7) |
| Earnings before finance costs and income taxes | 68 | 101 | - | 15 | 2 | 3 | (5) | 184 |
| Finance costs | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Earnings before taxes | 68 | 101 | - | 15 | 2 | 3 | (5) | 184 |
| Income taxes | - | - | - | - | - | - | - | - |
| Net earnings | 68 | 101 | - | 15 | 2 | 3 | (5) | 184 |
| Add: Finance costs | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 47 | 26 | - | 2 | - | 1 | - | 76 |
| EBITDA | 115 | 127 | - | 17 | 2 | 4 | (5) | 260 |

To separately present legacy Agrium direct and indirect freight costs.
 To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
 To reclassify legacy Agrium costs related to business support functions to Other.
 To record profit on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
 To allocate legacy PotashCorp Other selling and administrative expenses to business unit.

| | | | Phosphate a | and Sulfate | | | | | |
|---|------------|-------|----------------|--------------|--------------|----------------|------------------|---------------|----------|
| | Historical | | | | Adjustments | | | | Nutrien |
| | | | | | | (4) AGU - NH3 | | | |
| | | | (1) AGU - FT&D | (2) AGU - WS | (3) AGU - | Transfer to (5 | 5) POT - Selling | (6) POT - | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Other | Remove Conda | Phosphate | and Admin Pro | oduct Reclass | Combined |
| Sales | | | | | | | | | |
| External | 275 | 86 | - | 25 | (48) | - | - | (20) | 318 |
| Intersegment | - | 51 | - | 15 | (23) | - | - | - | 43 |
| Total Sales | 275 | 137 | - | 40 | (71) | - | - | (20) | 361 |
| Freight, transportation and distribution | (34) | - | (21) | - | 10 | | - | 1 | (44) |
| Cost of goods sold | (259) | (129) | 21 | (21) | 61 | (3) | - | 23 | (307) |
| Cost of intersegment purchases | (8) | - | - | - | - | - | - | - | (8) |
| Gross margin | (26) | 8 | | 19 | - | (3) | - | 4 | 2 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - | - |
| Selling expenses | - | (1) | - | - | 1 | - | (2) | - | (2) |
| General and administrative expenses | - | (1) | - | (1) | - | - | (1) | - | (3) |
| Share-based payments | - | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | - | - | - |
| Dividend income | - | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (2) | - | 1 | - | - | (1) | - | (2) |
| Earnings before finance costs and income taxes | (26) | 4 | - | 19 | 1 | (3) | (4) | 4 | (5) |
| Finance costs | - | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Earnings before taxes | (26) | 4 | - | 19 | 1 | (3) | (4) | 4 | (5) |
| Income taxes | - | - | - | - | - | - | - | - | - |
| Net earnings | (26) | 4 | | 19 | 1 | (3) | (4) | 4 | (5) |
| Add: Finance costs | - | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 56 | 17 | - | 3 | (13) | (1) | - | - | 62 |
| EBITDA | 30 | 21 | - | 22 | (12) | (4) | (4) | 4 | 57 |

Footnotes:
(1) To separately present legacy Agrium direct and indirect freight costs.
(2) To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
(3) To remove the operating results of Conda from legacy Agrium historical financial statements.
(4) To record incremental cost on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
(5) To allocate legacy PotashCorp Other selling and administrative expenses to business unit.
(6) To reclassify certain products to Other.

| | | | | | | Othe | r | | | | | | | | |
|---|------------|-------|-------------------------------------|---|--|--------------------------|--------------------------------------|---|---------------------------------------|----------------------------|---|---|---|----------------|----------|
| | Historical | | | | | | Adjustr | ients | | | | | | | Nutrien |
| | РОТ | AGU | (1) NTR - Eliminate PCS sales | (2) AGU - Eliminate NH3 sales to Phosphate | (3) AGU - Customer Finance Costs | (4) AGU - Reclass SBP | (5) AGU - Corporate Allocation | (6) AGU - Reclass long- term debt | (7) POT - Eliminate APC and SQM | (8) POT - Eliminate ICL | (9) POT - Eliminate NH3 sales to Phosphate | (10) POT - Allocate selling and Admin | (11) - AGU - Remove Conda interco and record Conda F | (12) POT - | Combined |
| (millions of U.S. dollars) Sales | PUI | AGU | sales | Phosphate | Finance Costs | Reclass SBP | Allocation | term debt | and SQM | Eliminate ICL | Phosphate | and Admin | record conda F | Foduct Reclass | Combined |
| External | _ | | | | | | | | | | | | | | |
| Intersegment | - | (236) | (25) | (10) | - | - | - | - | - | - | (17) | - | - 23 | - | (265) |
| Total Sales | | (236) | (25) | (10) | | | | | | | (17) | | 23 | | (265) |
| Freight, transportation and distribution | | (230) | (23) | (10) | | - | - | | - | - | (1/) | - | 23 | | (203) |
| Cost of goods sold | - | 268 | - 25 | - 10 | - | - | - | - | - | - | - 17 | - | (23) | - | 297 |
| Cost of intersegment purchases | - | 200 | 25 | 10 | - | - | - | - | - | - | 17 | - | (23) | - | 297 |
| Gross margin | | 32 | | | | | | | | | | | | | 32 |
| Selling and administrative expenses | (48) | 32 | | | | - | - | | - | - | | 4.9 | | | 52 |
| Selling expenses | (40) | 5 | | | | | | | | | | 40 | | | 5 |
| General and administrative expenses | _ | (26) | | _ | _ | 3 | (4) | | | | | (36) | | | (63) |
| Share-based payments | _ | 3 | | _ | _ | (3) | (4) | | | | | (30) | | | (05) |
| Provincial mining and other taxes | _ | | | _ | _ | (3) | | | | | | _ | | | |
| Share of earnings of equity-accounted investees | 49 | (2) | | _ | _ | | | | (46) | | | (2) | | | (1) |
| Dividend income | 4 | - | - | - | - | | - | | (10) | (5) | - | - | | - | (1) |
| Other (expenses) income | (16) | (31) | - | - | - | | - | | | - | - | 2 | | (4) | (49) |
| Earnings before finance costs and income taxes | (11) | (19) | - | - | - | - | (4) | - | (46) | (5) | - | 12 | - | (4) | (77) |
| Finance costs | (61) | (24) | - | - | 11 | | - | (52) | - | - | - | | | - | (126) |
| Finance costs related to long-term debt | - | (52) | - | - | - | | - | 52 | | | - | - | | - | - |
| Earnings before taxes | (72) | (95) | - | - | 11 | - | (4) | - | (46) | (5) | - | 12 | - | (4) | (203) |
| Income taxes | 62 | (222) | - | | - | - | - | - | 2 | - | | - | (6) | - | (164) |
| Net earnings from continuing operations | (10) | (317) | - | - | 11 | - | (4) | - | (44) | (5) | - | 12 | (6) | (4) | (367) |
| Net earning (loss) from discontined operations | - | - | - | - | - | - | - | - | 44 | 5 | - | - | 5 | - | 54 |
| Net earnings | (10) | (317) | • | | 11 | - | (4) | - | - | - | - | 12 | (1) | (4) | (313) |
| | | | - | | | | | | | | | | | | |
| Net earnings from continuing operations | (10) | (317) | - | - | 11 | | (4) | - | (44) | (5) | - | 12 | (6) | (4) | (367) |
| Add: Finance costs | 61 | 24 | - | - | (11) | - | | 52 | - | | - | - | | - | 126 |
| Add: Finance costs related to long-term debt | - | 52 | - | - | - | - | - | (52) | - | - | - | - | - | - | - |
| Add: Income taxes | (62) | 222 | - | - | - | - | - | - | (2) | - | - | - | 6 | - | 164 |
| Add: Depreciation and amortization | 9 | 5 | - | - | - | - | - | - | | - | - | - | - | - | 14 |
| EBITDA | (2) | (14) | - | - | - | - | (4) | - | (46) | (5) | - | 12 | - | (4) | (63) |

Footnotes:

(1) To eliminate sales made from PotashCorp to Agrium.
(2) To eliminate incremental sales and cost of goods sold related to ammonia transfers to phosphate business unit

(2) To enumate incremental states and tost or goods sold related to animona datasters to phosphate business unit.
(3) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income
(4) To reclassify legacy Agrium's share-based payments to general and administrative expenses
(5) To reclassify legacy Agrium costs related to business support functions to Corporate
(6) To reclassify finance costs related to long-term debt to finance costs.

(a) To reclassify inlance costs related to long-term dot to inlance costs.
(b) To reclassify inlance the earnings of legacy PotashCorp's investments in SQM and APC and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investments in ICL and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investment in ICL and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investment in ICL and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investment in UL and models.
(c) To eliminate the earnings of legacy PotashCorp's discontinued administrative expenses to business units.
(c) To remove intersegment sales related to Conda and record discontinued operations.

(12) To reclassify certain products to Other.

Nutrien Ltd. Combined Historical Balance Sheet As at June 30, 2017

| | Histori | cal | Reclassifications | | Nutrien |
|--|--------------|--------|----------------------|-------|----------|
| | PotashCorp | Agrium | Adjustments (a) | Notes | Combined |
| (in millions of U.S. dollars) | | | | | |
| Assets | | | | | |
| Current assets | | | | | |
| Cash and cash equivalents | 97 | 319 | - | | 416 |
| Receivables | 499 | 3,803 | 62 (b |) | 4,364 |
| Income tax receivables | - | 62 | (62) (b |) | - |
| Inventories | 845 | 2,846 | - | - | 3,691 |
| Prepaid expenses and other current assets | 65 | 112 | 130 (c |) | 307 |
| Other current assets | - | 130 | (130) (c | | - |
| Assets held for sale | - | - | - | | - |
| | 1,506 | 7,272 | - | | 8,778 |
| Non-current assets | | | | | |
| Property, plant and equipment | 13,190 | 7,028 | - | | 20,218 |
| Goodwill | - | 2,115 | 97 (d |) | 2,212 |
| Intangibles | 173 | 561 | (97) (d | | 637 |
| Investments | 1,178 | 513 | 1,033 (e | | 2,724 |
| Available for sale investments | 1,033 | - | (1,033) (e | | , - |
| Deferred income tax assets | _, | 20 | (20) (f) | | - |
| Other assets | 239 | 55 | 20 (f) | | 314 |
| Total Assets | 17,319 | 17,564 | - () | , | 34,883 |
| Liabilities | | | | | 0 1,000 |
| Current liabilities | | | | | |
| Short-term debt | 824 | 1,227 | - (g | 1 | 2,051 |
| Payables and accrued charges | 664 | 4.155 | 94 (h | | 4,913 |
| Income taxes payable | - | 4 | (4) (h | | 1,715 |
| Current portion of long-term debt | _ | 10 | - (g | | 10 |
| Current portion of derivative instrument liabilities | 42 | 10 | (42) (i) | - | 10 |
| Current portion of other provisions | 72 | 48 | (42) (1) (48) (j) | | - |
| current portion of other provisions | - | 40 | (40) ()) | | - |
| Deferred income tax liabilities on assets held for sale | | _ | | | |
| Deterred income tax habilities on assets held for sale | 1,530 | 5,444 | - | | 6.974 |
| Non-current liabilities | 1,550 | 5,444 | - | | 0,974 |
| Long-term debt | 3,708 | 4,400 | | | 8.108 |
| Deferred income tax liabilities | | 4,400 | - | | 2,976 |
| Pension and other post-retirement benefit liabilities | 2,375 475 | 134 | - | | 2,978 |
| - | 475 | 154 | - | | 609 |
| Asset retirement obligations | (40 | 226 | | | 076 |
| and accrued environmental costs Derivative instrument liabilities | 640 | 336 | - | | 976 |
| | 42 | - | (42) (k | | - |
| Other non-current liabilities | 51 | 51 | 47 (k |) (I) | 149 |
| Total Liabilities | 8,821 | 10,966 | 5 | | 19,792 |
| Shareholders' Equity | 8,498 | 6,593 | - | | 15,091 |
| Non-controlling interests | - | 5 | (5) (1) | | - |
| Total Shareholders' Equity | 8,498 | 6,598 | (5) | | 15,091 |
| Total Liabilities and Shareholders' Equity | 17,319 | 17,564 | - | | 34,883 |

(a) The following balances do not reflect the issuance of new shares to Agrium, the fair value adjustments to the Agrium assets

and liabilities, as well as the increase in goodwill.

(b) Reclassified Agrium income tax receivables as part of receivables.

(c) Reclassified Agrium other current assets as part of prepaid expenses and other current assets.

(d) Reclassified PotashCorp goodwill from intangibles to a separate line item.

(e) Combined investments in equity-accounted investees and available for sale.

(f) Reclassified Agrium deferred income tax assets as part of other assets.

(g) Reclassified PotashCorp current portion of long-term debt as a separate line item.

(h) Reclassified Agrium income taxes payable as part of payables and accrued charges.

(i) Reclassified PotashCorp current portion of derivative instrument liabilities as part of payables and accrued charges.

(j) Reclassified Agrium current portion of other provisions as part of payables and accrued charges.

(k) Reclassified PotashCorp derivative instrument liabilities as part of other non-current liabilities.

(I) Reclassified Agrium non-controlling interests as part of other non-current liabilities.

| | Retail | | | |
|---|-----------|---------|-----------------------|----------|
| | Historica | l | | Nutrien |
| | | | (1) AGU - Customer | |
| (millions of U.S. dollars) | РОТ | AGU | Finance Costs | Combined |
| Sales | | | | |
| External | - | 2,227 | - | 2,227 |
| Intersegment | - | 13 | - | 13 |
| Total Sales | - | 2,240 | - | 2,240 |
| Freight, transportation and distribution | - | - | - | - |
| Cost of goods sold | - | (1,806) | - | (1,806) |
| Cost of intersegment purchases | - | - | - | - |
| Gross margin | - | 434 | - | 434 |
| Selling and administrative expenses | - | - | - | - |
| Selling expenses | - | (448) | - | (448) |
| General and administrative expenses | - | (25) | - | (25) |
| Share-based payments | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - |
| Share of earnings of equity-accounted investees | - | 6 | - | 6 |
| Dividend income | - | - | - | - |
| Other (expenses) income | - | 12 | (11) | 1 |
| Earnings before finance costs and income taxes | - | (21) | (11) | (32) |
| Finance costs | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - |
| Earnings before taxes | - | (21) | (11) | (32) |
| Income taxes | - | - | - | - |
| Net earnings | - | (21) | (11) | (32) |
| Add: Finance costs | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - |
| Add: Income taxes | - | - | - | - |
| Add: Depreciation and amortization | - | 71 | - | 71 |
| EBITDA | - | 50 | (11) | 39 |

(1) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income.

| | | Ро | tash | | | | |
|---|--------------------|----------|---------------------------|---------------|---------------|-----------------------------------|-----------|
| | Historical | | | Adjustme | ents | | Nutrien |
| (willians of U.S. Jallans) | РОТ | AGU | (1) AGU - FT&D Reclass | (2) AGU - PPT | (3) AGU - | (4) POT - Selling and Admin | Combined |
| (millions of U.S. dollars) Sales | PUI | AGU | Reclass | Reclass Co | rporate Costs | Aumin | Combined |
| External | 420 | 90 | | | | | 519 |
| | 429 | 90 42 | - | - | - | - | 42 |
| Intersegment Total Sales | 429 | 132 | | - | - | - | 42 561 |
| | 429 (64) | 132 | | - | - | - | |
| Freight, transportation and distribution | | | (28) 28 | - | - | - 5 | (92) |
| Cost of goods sold | (205) | (97) | 28 | - | - | 5 | (269) |
| Cost of intersegment purchases Gross margin | - 160 | - 35 | | - | - | - 5 | - 200 |
| 0 | 100 | 35 | - | - | - | 5 | 200 |
| Selling and administrative expenses | - | - | - | - | - | - | - |
| Selling expenses | - | (1) | - | - | - 2 | (2) | (3) |
| General and administrative expenses | - | (1) | - | - | Z | (2) | (1) |
| Share-based payments | - | - | - | - | - | - | - |
| Provincial mining and other taxes | (34) | - | - | (3) | - | 1 | (36) |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | - |
| Dividend income | - | - | - | - | - | - | - |
| Other (expenses) income | - | (2) | - | 3 | - | (5) | (4) |
| Earnings before finance costs and income taxes | 126 | 31 | - | - | 2 | (3) | 156 |
| Finance costs | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - |
| Earnings before taxes | 126 | 31 | - | - | 2 | (3) | 156 |
| Income taxes | - | - | - | - | - | - | - |
| Net earnings | 126 | 31 | - | - | 2 | (3) | 156 |
| Add: Finance costs | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 55 | 29 | - | - | - | - | 84 |
| EBITDA | 181 | 60 | - | - | 2 | (3) | 240 |

To separately present legacy Agrium direct and indirect freight costs.
 To separately present legacy Agrium provincial mining taxes.
 To reclassify legacy Agrium costs related to business support functions to Other.
 To allocate legacy PotashCorp Other selling and administrative expenses to business unit

| | | | Nitrogen | | | | | |
|---|------------|-------|----------------|---------------|------------------------|---------------|------------------|----------|
| | Historical | | | | Adjustments | | | Nutrien |
| | | | | (2) AGU - | | (4) AGU - NH3 | | |
| | | | (1) AGU - FT&D | Reclassify WS | (3) AGU - | Transfer to | (5) POT -Selling | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Other | Corporate Costs | Phosphate | and Admin | Combined |
| Sales | | | | | | | | |
| External | 375 | 182 | - | 117 | - | - | - | 674 |
| Intersegment | 22 | 58 | - | 21 | - | 10 | - | 111 |
| Total Sales | 397 | 240 | - | 138 | - | 10 | - | 785 |
| Freight, transportation and distribution | (32) | - | (47) | - | - | - | - | (79) |
| Cost of goods sold | (257) | (163) | 47 | (127) | - | (7) | - | (507) |
| Cost of intersegment purchases | (11) | - | - | - | - | - | - | (11) |
| Gross margin | 97 | 77 | - | 11 | - | 3 | - | 188 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - |
| Selling expenses | - | (3) | - | (2) | - | - | (4) | (9) |
| General and administrative expenses | - | (2) | - | (1) | 2 | - | (1) | (2) |
| Share-based payments | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | 16 | - | - | 1 | 17 |
| Dividend income | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (9) | - | (1) | - | - | (2) | (12) |
| Earnings before finance costs and income taxes | 97 | 63 | - | 23 | 2 | 3 | (6) | 182 |
| Finance costs | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Earnings before taxes | 97 | 63 | - | 23 | 2 | 3 | (6) | 182 |
| Income taxes | - | - | - | - | - | - | - | - |
| Net earnings | 97 | 63 | - | 23 | 2 | 3 | (6) | 182 |
| Add: Finance costs | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 50 | 16 | - | 1 | - | 1 | - | 68 |
| EBITDA | 147 | 79 | - | 24 | 2 | 4 | (6) | 250 |

To separately present legacy Agrium direct and indirect freight costs.
 To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
 To reclassify legacy Agrium costs related to business support functions to Other.
 To record profit on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
 To allocate legacy PotashCorp Other selling and administrative expenses to business unit.

| | | | Phosphate a | and Sulfate | | | | | |
|---|---------------|-------|----------------|--------------|--------------|-----------|------------------|---------------|----------|
| | Historical | | | | Adjustments | | | | Nutrien |
| | (4) AGU - NH3 | | | | | | | | |
| | | | (1) AGU - FT&D | (2) AGU - WS | (3) AGU - | | 5) POT - Selling | (6) POT - | |
| (millions of U.S. dollars) | РОТ | AGU | Reclass | Other | Remove Conda | Phosphate | and Admin Pro | oduct Reclass | Combined |
| Sales | | | | | | | | | |
| External | 308 | 90 | - | 15 | (57) | - | - | (20) | 336 |
| Intersegment | - | 44 | - | 16 | (13) | - | - | - | 47 |
| Total Sales | 308 | 134 | | 31 | (70) | - | - | (20) | 383 |
| Freight, transportation and distribution | (37) | - | (19) | - | 11 | | - | 1 | (44) |
| Cost of goods sold | (249) | (127) | 19 | (19) | 59 | (3) | - | 26 | (294) |
| Cost of intersegment purchases | (11) | - | - | - | - | - | - | - | (11) |
| Gross margin | 11 | 7 | | 12 | - | (3) | - | 7 | 34 |
| Selling and administrative expenses | - | - | - | - | - | - | - | - | - |
| Selling expenses | - | (1) | - | - | - | - | (2) | - | (3) |
| General and administrative expenses | - | (1) | - | (1) | - | - | (1) | - | (3) |
| Share-based payments | - | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | - | - | - | - | - | - | - | - | - |
| Dividend income | - | - | - | - | - | - | - | - | - |
| Other (expenses) income | - | (2) | - | - | 1 | - | (2) | - | (3) |
| Earnings before finance costs and income taxes | 11 | 3 | - | 11 | 1 | (3) | (5) | 7 | 25 |
| Finance costs | - | - | - | - | - | - | - | - | - |
| Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Earnings before taxes | 11 | 3 | - | 11 | 1 | (3) | (5) | 7 | 25 |
| Income taxes | - | - | - | - | - | - | - | - | - |
| Net earnings | 11 | 3 | - | 11 | 1 | (3) | (5) | 7 | 25 |
| Add: Finance costs | - | - | - | - | - | - | - | - | - |
| Add: Finance costs related to long-term debt | - | - | - | - | - | - | - | - | - |
| Add: Income taxes | - | - | - | - | - | - | - | - | - |
| Add: Depreciation and amortization | 58 | 16 | - | 2 | (12) | (1) | - | - | 63 |
| EBITDA | 69 | 19 | - | 13 | (11) | (4) | (5) | 7 | 88 |

Footnotes:
(1) To separately present legacy Agrium direct and indirect freight costs.
(2) To reclassify legacy "Wholesale Other" Agrium segment between Nitrogen and Phosphate.
(3) To remove the operating results of Conda from legacy Agrium historical financial statements.
(4) To record incremental cost on legacy Agrium transfers of Ammonia to Phosphate segment not previously recorded.
(5) To allocate legacy PotashCorp Other selling and administrative expenses to business unit.
(6) To reclassify certain products to Other.

| | | | | | | Othe | er | | | | | | | | |
|---|------------|-------|-------------------------------------|---|--|----------------------------|----------------|---|---------------------------------------|----------------------------|---|---|---|-------------------------------|----------|
| | Historical | | | | | | Adjustr | ients | | | | | | | Nutrien |
| (millions of U.S. dollars) | РОТ | AGU | (1) NTR - Eliminate PCS sales | (2) AGU - Eliminate NH3 sales to Phosphate | (3) AGU - Customer Finance Costs | (4) AGU - Reclass SBP C | (5) AGU - | (6) AGU - Reclass long- term debt | (7) POT - Eliminate APC and SQM | (8) POT - Eliminate ICL | (9) POT - Eliminate NH3 sales to Phosphate | (10) POT - Allocate selling and admin | (11) - AGU - Remove Conda interco | (12) POT - Product Reclass | Combined |
| Sales | 101 | Adu | 34103 | Thosphate | i manee costs | Rectassissi e | orporate costs | term debt | and SQM | Emmate ice | Thosphate | and admin | intereo | r roudet Reclass | combined |
| External | | | - | _ | _ | | _ | - | | _ | | | | | |
| Intersegment | - | (195) | (18) | (10) | - | - | _ | - | | - | (22) | _ | 13 | | (232) |
| Total Sales | | (195) | (18) | (10) | - | - | - | - | - | - | (22) | - | 13 | - | (232) |
| Freight, transportation and distribution | - | - | - | - | - | - | - | - | - | - | | - | | - | () |
| Cost of goods sold | - | 177 | 18 | 10 | - | - | - | - | - | - | 22 | - | (13) | - | 214 |
| Cost of intersegment purchases | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Gross margin | | (18) | | | | | | - | - | | - | - | | | (18) |
| Selling and administrative expenses | (50) | - | - | - | - | - | - | - | | - | - | 50 | - | | - |
| Selling expenses | - | 4 | - | - | - | - | - | - | - | - | - | (1) | - | - | 3 |
| General and administrative expenses | - | (29) | | - | - | (3) | (4) | - | | | - | (37) | - | | (73) |
| Share-based payments | - | (3) | - | - | - | 3 | - | - | - | - | - | - | - | - | - |
| Provincial mining and other taxes | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Share of earnings of equity-accounted investees | 39 | 1 | - | - | - | - | - | - | (38) | - | - | (1) | - | - | 1 |
| Dividend income | 8 | - | - | - | - | - | - | - | - | (8) | - | | - | - | - |
| Other (expenses) income | (10) | (8) | - | - | - | - | - | - | - | - | - | 3 | - | (7) | (22) |
| Earnings before finance costs and income taxes | (13) | (53) | - | - | - | - | (4) | - | (38) | (8) | - | 14 | - | (7) | (109) |
| Finance costs | (59) | (23) | - | - | 11 | - | | (47) | - | | - | - | - | - | (118) |
| Finance costs related to long-term debt | - | (47) | - | - | - | - | - | 47 | - | - | - | - | - | - | |
| Earnings before taxes | (72) | (123) | - | - | 11 | - | (4) | - | (38) | (8) | - | 14 | - | (7) | (227) |
| Income taxes | (13) | 3 | - | - | - | - | - | - | 3 | - | - | - | - | - | (7) |
| Net earnings from continuing operations | (85) | (120) | - | - | 11 | - | (4) | - | (35) | (8) | - | 14 | - | (7) | (234) |
| Net earning (loss) from discontinued operations | - | - | - | - | - | - | | - | 35 | 8 | - | (1) | - | - | 42 |
| Net earnings | (85) | (120) | - | - | 11 | - | (4) | - | - | - | - | 13 | - | (7) | (192) |
| Net earnings from continuing operations | (85) | (120) | | | 11 | | (4) | | (35) | (8) | | 14 | | (7) | (234) |
| Add: Finance costs | 59 | 23 | - | | (11) | - | - | 47 | - | - | - | | - | - | 118 |
| Add: Finance costs related to long-term debt | - | 47 | - | | - | - | - | (47) | - | - | - | - | | | |
| Add: Income taxes | 13 | (3) | - | | | - | - | - | (3) | - | - | - | | | 7 |
| Add: Depreciation and amortization | 9 | 4 | - | - | - | - | - | - | - | - | - | - | - | - | 13 |
| EBITDA | (4) | (49) | - | - | - | - | (4) | - | (38) | (8) | - | 14 | - | (7) | (96) |

(1) To eliminate sales made from PotashCorp to Agrium.
(2) To eliminate incremental sales and cost of goods sold related to ammonia transfers to phosphate business unit

(2) To enumate incremental states and tost or goods sold related to animona datasters to phosphate business unit.
(3) Finance costs associated with Retail operations will be allocated to Retail business unit, and presented in other (expenses) income
(4) To reclassify legacy Agrium's share-based payments to general and administrative expenses
(5) To reclassify legacy Agrium costs related to business support functions to Other.
(6) To reclassify finance costs related to long-term debt to finance costs.

(a) To reclassify inlance costs related to long-term dot to inlance costs.
(b) To reclassify inlance the earnings of legacy PotashCorp's investments in SQM and APC and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investments in ICL and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investment in ICL and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investment in ICL and reclassify as discontinued operations.
(c) To eliminate the earnings of legacy PotashCorp's investment in UL and models.
(c) To eliminate the earnings of legacy PotashCorp's discontinued administrative expenses to business units.
(c) To remove intersegment sales related to Conda and record discontinued operations.

(12) To reclassify certain products to Other.

Nutrien **Combined Historical Statement of Earnings** Three months ended March 31, 2017 (QTD)

Nutrien Combined Historical Balance Sheet As at March 31, 2017

| | Histori | cal | Reclassification | Nutrien | |
|--|------------|---------|------------------|-------------|-----------|
| | PotashCorp | Agrium | Adjustments (a) | Notes | Combined |
| (in millions of U.S. dollars) | | | | | |
| Assets | | | | | |
| Current assets | | | | | |
| Cash and cash equivalents | 62 | 262 | - | | 324 |
| Receivables | 530 | 2,315 | 54 | (b) | 2,899 |
| Income tax receivables | - | 54 | (54) | (b) | - |
| Inventories | 824 | 4,537 | - | | 5,361 |
| Prepaid expenses and other current assets | 54 | 253 | 134 | (c) | 441 |
| Other current assets | - | 134 | (134) | (c) | - |
| Assets held for sale | - | - | - | | - |
| | 1,470 | 7,555 | - | | 9,025 |
| Non-current assets | | | | | |
| Property, plant and equipment | 13,229 | 6,919 | - | | 20,148 |
| Goodwill | - | 2,110 | 97 | (d) | 2,207 |
| Intangibles | 175 | 555 | (97) | (d) | 633 |
| Investments | 1,213 | 533 | 973 | (e) | 2,719 |
| Available for sale investments | 973 | - | (973) | | - |
| Deferred income tax assets | - | 37 | (37) | | - |
| Other assets | 251 | 49 | 37 | (f) | 337 |
| Total Assets | 17,311 | 17,758 | - | 0 | 35,069 |
| Liabilities | | · · · · | | | · · · · · |
| Current liabilities | | | | | |
| Short-term debt | 905 | 678 | - | (g) | 1,583 |
| Payables and accrued charges | 704 | 5,603 | | (h) (i) (j) | 6,405 |
| Income taxes payable | - | - | - | (h) | - |
| Current portion of long-term debt | - | 10 | - | (g) | 10 |
| Current portion of derivative instrument liabilities | 43 | | (43) | | - |
| Current portion of other provisions | - | 55 | (55) | | - |
| Deferred income tax liabilities on assets held for | | 00 | (00) | 0) | |
| sale | - | - | - | | - |
| Suic | 1,652 | 6,346 | - | | 7,998 |
| Non-current liabilities | 1,000 | 0,010 | | | ., |
| Long-term debt | 3,707 | 4,401 | - | | 8,108 |
| Deferred income tax liabilities | 2,452 | 400 | - | | 2,852 |
| Pension and other post-retirement benefit | 2,152 | 100 | | | 2,052 |
| liabilities | 458 | 129 | _ | | 587 |
| Asset retirement obligations | 150 | 127 | | | 507 |
| and accrued environmental costs | 635 | 339 | _ | | 974 |
| Derivative instrument liabilities | 50 | | (50) | (L) | 574 |
| Other non-current liabilities | 49 | 61 | 56 | (k) (l) | 166 |
| Total Liabilities | 9,003 | 11,676 | <u> </u> | | 20,685 |
| Shareholders' Equity | 8,308 | 6,076 | 0 | | 14,384 |
| Non-controlling interests | 0,500 | 6,070 | - (6) | (1) | 14,304 |
| Total Shareholders' Equity | 8,308 | 6,082 | (6) | (I) | - 14,384 |
| Total Liabilities and Shareholders' Equity | | 17,758 | (0) | | 35,069 |

(a) The following balances do not reflect the issuance of new shares to Agrium, the fair value adjustments to the Agrium assets and liabilities, as well as the increase in goodwill.

(b) Reclassified Agrium income tax receivables as part of receivables.

(c) Reclassified Agrium other current assets as part of prepaid expenses and other current assets.

(d) Reclassified PotashCorp goodwill from intangibles to a separate line item.

(e) Combined investments in equity-accounted investees and available for sale.

(f) Reclassified Agrium deferred income tax assets as part of other assets.

(g) Reclassified PotashCorp current portion of long-term debt as a separate line item.

(h) Reclassified Agrium income taxes payable as part of payables and accrued charges.

(i) Reclassified PotashCorp current portion of derivative instrument liabilities as part of payables and accrued charges.

(j) Reclassified Agrium current portion of other provisions as part of payables and accrued charges.

(k) Reclassified PotashCorp derivative instrument liabilities as part of other non-current liabilities.

(I) Reclassified Agrium non-controlling interests as part of other non-current liabilities.