



SUPPLEMENTAL INFORMATION (UNAUDITED)

December 31, 2015

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Forward-Looking Statements

Certain information in this Supplemental Information, other than historical information or information about current conditions, constitutes "forward-looking information" and/or "financial outlook" within the meaning of applicable Canadian securities legislation or constitutes "forward-looking statements" within the meaning of applicable U.S. securities legislation (collectively, "FLS"). For events or circumstances that could cause actual results to differ materially from these FLS, refer to "Key Assumptions and Risks in Respect of Forward-looking Statements" in the "Accompanying Notes to Supplemental Information", "Enterprise Risk Management" and "Key Assumptions and Risks in Respect of Forward-looking Statements" in Agrium's most recent available annual Management's Discussion & Analysis, and "Risk Factors" in Agrium's most recent available Annual Information Form.

Non-IFRS Financial Measures

Historical financial information in this Supplemental Information is prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. Certain financial measures in this Supplemental Information are not specified, defined or determined under IFRS and we do not present them in our Consolidated Financial Statements. Accordingly, we have identified such measures as non-IFRS financial measures. We consider these non-IFRS financial measures to provide useful information to both management and investors in measuring our financial performance and financial condition. Our method of calculation of non-IFRS financial measures may not be directly comparable to that of other companies. Readers should not consider these non-IFRS financial measures as a substitute for, or superior to, measures of financial performance prepared in accordance with IFRS. Readers should refer to the applicable Supplemental Information disclosure, "Accompanying Notes to Supplemental Information" and "Reconciliation of Selected Non-IFRS Financial Measures" for further details.

We consider the following to be non-IFRS financial measures: cash cost of product sold; cash general and administrative expense; cash gross profit; cash operating coverage ratio; cash selling expense; comparable store sales and normalized comparable store sales; earnings (loss) from continuing operations before finance costs, income taxes, depreciation and amortization (EBITDA) and related EBITDA metrics including EBITDA to sales and net-debt to EBITDA; adjusted-net-debt to adjusted-net-debt-plus-adjusted-equity; free cash flow and related free cash flow metrics including free cash flow per share, free cash flow yield, dividends paid as a percent of free cash flow and business unit free cash flow; Wholesale cash cost of product manufactured; and all Wholesale measures that include Agrium's proportionate share of results of joint ventures.

AGRIUM INC.
Supplemental Information 1
Shareholder Information
(Unaudited)

	Closing share price		Shares outstanding
	New York Stock Exchange (USD)	Toronto Stock Exchange (CAD)	
Common share data			
December 31, 2015	89.34	123.67	138,169,000
September 30, 2015	89.50	119.60	138,169,000
June 30, 2015	105.95	132.37	142,791,278
March 31, 2015	104.27	132.00	143,740,729
December 31, 2014	94.72	110.00	143,716,009

	Commencement date	Duration	Average purchase price	Number of shares repurchased
Common share repurchases				
Normal course issuer bid	January 26, 2015	12 months	USD 100.25	5,574,331
Normal course issuer bid	May 21, 2013	12 months	USD 86.10	5,770,182
Substantial issuer bid	October 22, 2012	NA	CAD 103.00	8,740,000

	Rolling four quarters ended December 31,	
	2015	2014
Current dividend		
Quarterly dividend of \$0.875 U.S. per common share		
Annualized dividend of \$3.50 U.S. per common share ⁽¹⁾	47	54
Record dates are the last day of:	39	51
March	10	6
June		
September		
December		

Dividend history	2011	2012	2013	2014	2015	2016 ⁽¹⁾
Dividends paid per share (USD)	0.11	0.73	2.25	3.00	3.31	3.50

Earnings release dates	
First quarter	May 3, 2016
Second quarter	August 3, 2016
Third quarter	November 3, 2016

(1) Annualized based on the most recent dividend announcement.

AGRIUM INC.
Supplemental Information 2
Cash Results by Business Unit
(Millions of U.S. dollars, except per share amounts, Unaudited)

Rolling four quarters ended December 31,
2015

	Retail	Wholesale	Corporate & Other ⁽¹⁾	Total
Sales	12,199	3,602	(1,006)	14,795
Cash cost of product sold ⁽²⁾⁽³⁾	9,465	2,214	(985)	10,694
Cash gross profit ⁽³⁾	2,734	1,388	(21)	4,101
Cash selling ⁽³⁾	1,658	36	(17)	1,677
Cash general and administrative ⁽³⁾	108	35	102	245
Share-based payments	-	-	51	51
(Earnings) loss from associates and joint ventures	(5)	10	(1)	4
Other (income) expenses	(60)	23	65	28
EBITDA	1,033	1,284	(221)	2,096
EBIT	779	1,073	(236)	1,616
Free cash flow				
EBITDA	1,033	1,284	(221)	
Sustaining capital expenditures	(141)	(388)	(12)	
Business unit free cash flow	892	896	(233)	
Cash provided by operating activities				1,663
Net changes in non-cash working capital				93
Sustaining capital expenditures				(541)
Free cash flow				1,215
Free cash flow per share				8.59

(1) Includes inter-segment eliminations.

(2) Wholesale cash cost of product sold includes cash cost of product manufactured, price volume variances and direct freight.

(3) Excludes depreciation and amortization.

AGRIUM INC.
Supplemental Information 3
Retail Cash Results by Geography
(Millions of U.S. dollars, Unaudited)

	Three months ended December 31, 2015		
	North America	International	Retail
Sales	1,340	425	1,765
Cash cost of product sold ⁽¹⁾	852	313	1,165
Cash gross profit ⁽¹⁾	488	112	600
Cash selling ⁽¹⁾	316	82	398
Cash general and administrative ⁽¹⁾	21	7	28
Earnings from associates and joint ventures	(1)	(1)	(2)
Other income	(17)	(6)	(23)
EBITDA	169	30	199
Depreciation and amortization	61	5	66
EBIT	108	25	133

	Rolling four quarters ended December 31, 2015		
	North America	International	Retail
Sales	10,124	2,075	12,199
Cash cost of product sold ⁽¹⁾	7,820	1,645	9,465
Cash gross profit ⁽¹⁾	2,304	430	2,734
Cash selling ⁽¹⁾	1,351	307	1,658
Cash general and administrative ⁽¹⁾	76	32	108
Earnings from associates and joint ventures	(3)	(2)	(5)
Other income	(35)	(25)	(60)
EBITDA	915	118	1,033
Depreciation and amortization	229	25	254
EBIT	686	93	779

(1) Excludes depreciation and amortization.

AGRIUM INC.
Supplemental Information 4
Wholesale Cash Results by Product Line
(Millions of U.S. dollars, Unaudited)

Three months ended December 31,

	2015				
	Nitrogen	Potash	Phosphate	Wholesale Other ⁽¹⁾	Total
Sales	367	175	199	147	888
Cash cost of product sold ⁽²⁾⁽³⁾	163	84	148	109	504
Cash gross profit ⁽³⁾	204	91	51	38	384
Cash selling ⁽³⁾	3	1	1	2	7
Cash general and administrative ⁽³⁾	5	2	1	3	11
Earnings from associates and joint ventures	-	-	-	(2)	(2)
Other (income) expenses	(12)	7	1	20	16
EBITDA	208	81	48	15	352
Depreciation and amortization	18	28	14	5	65
EBIT	190	53	34	10	287

Rolling four quarters ended December 31,

	2015				
	Nitrogen	Potash	Phosphate	Wholesale Other ⁽¹⁾	Total
Sales	1,530	515	741	816	3,602
Cash cost of product sold ⁽²⁾⁽³⁾	730	264	548	672	2,214
Cash gross profit ⁽³⁾	800	251	193	144	1,388
Cash selling ⁽³⁾	15	5	4	12	36
Cash general and administrative ⁽³⁾	14	7	5	9	35
Loss from associates and joint ventures	-	-	-	10	10
Other expenses (income)	-	25	17	(19)	23
EBITDA	771	214	167	132	1,284
Depreciation and amortization	72	71	51	17	211
EBIT	699	143	116	115	1,073

(1) Includes product purchased for resale, ammonium sulfate, ESN and other products.

(2) Cash cost of product sold includes cash cost of product manufactured, price volume variances and direct freight.

(3) Excludes depreciation and amortization.

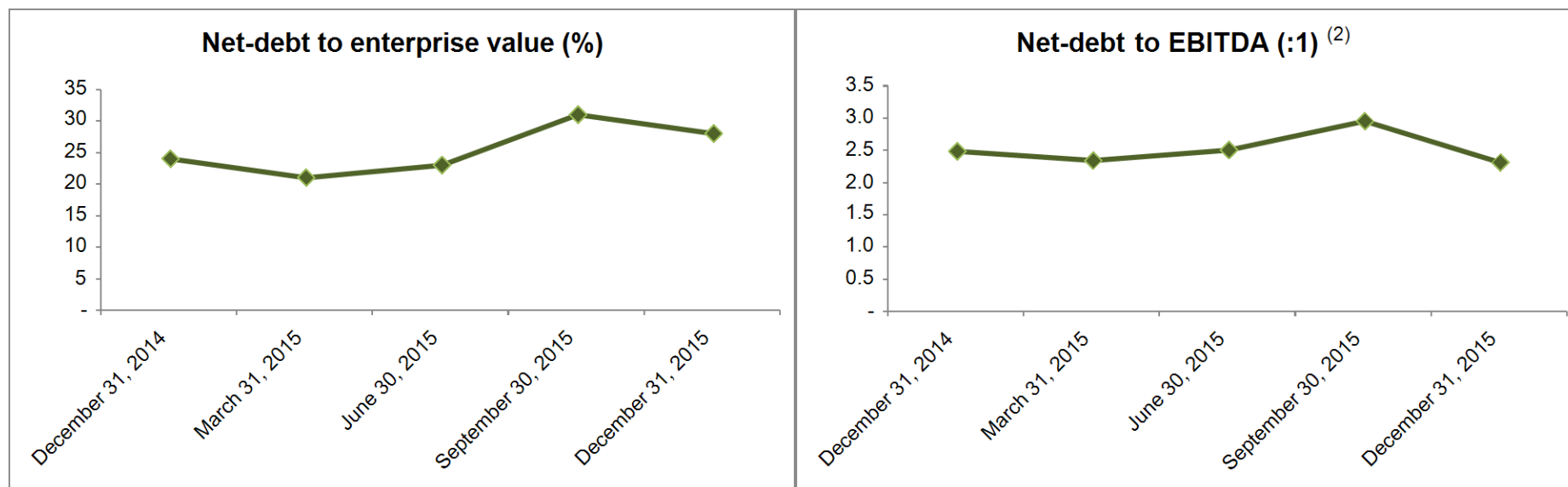
AGRIUM INC.
Supplemental Information 5
Condensed Balance Sheets by Business Unit
(Millions of U.S. dollars, Unaudited)

	December 31,							
	2015				2014			
	Retail	Wholesale	Corporate & Other ⁽¹⁾	Total	Retail	Wholesale	Corporate & Other ⁽¹⁾	Total
Net current assets and current liabilities								
Cash and cash equivalents	-	-	515	515	-	-	848	848
Non-cash working capital	2,044	390	(461)	1,973	2,031	357	(275)	2,113
Other current assets	1	-	143	144	2	-	120	122
Short-term and current portion of long-term debt	-	-	(843)	(843)	-	-	(1,538)	(1,538)
	2,045	390	(646)	1,789	2,033	357	(845)	1,545
Property, plant and equipment	1,022	5,254	57	6,333	1,008	5,202	62	6,272
Intangibles and goodwill	2,610	2	-	2,612	2,684	25	-	2,709
Investments in associates and joint ventures	82	526	(1)	607	74	504	(2)	576
Other assets, provisions and liabilities	(48)	(264)	(55)	(367)	(54)	(259)	(45)	(358)
Deferred income tax assets and liabilities	-	-	(330)	(330)	-	-	(347)	(347)
Long-term debt	-	(36)	(4,477)	(4,513)	-	(52)	(3,507)	(3,559)
Post-employment benefits	(6)	-	(118)	(124)	(7)	-	(144)	(151)
Net assets (liabilities)	5,705	5,872	(5,570)	6,007	5,738	5,777	(4,828)	6,687

(1) Includes inter-segment eliminations.

AGRIUM INC.
Supplemental Information 6
Balance Sheet Metrics
(Millions of U.S. dollars, unless otherwise stated, Unaudited)

	December 31,	
	2015	2014
Net-debt		
Short-term debt	835	1,527
Long-term debt	4,521	3,570
Cash and cash equivalents	(515)	(848)
	4,841	4,249
Market capitalization ⁽¹⁾	12,344	13,613
Enterprise value	17,185	17,862
Net-debt to enterprise value (%)	28	24
EBITDA (rolling four quarters)	2,096	1,710
Net-debt to EBITDA (rolling four quarters) (:1)	2.3	2.5

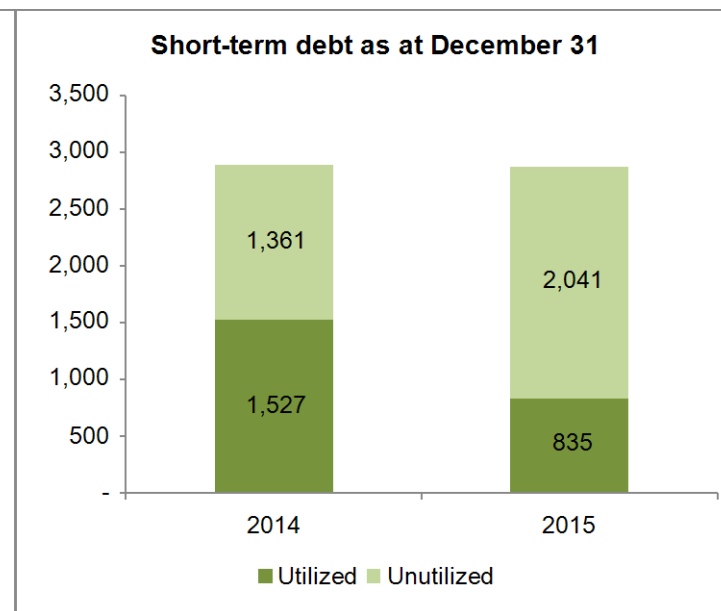
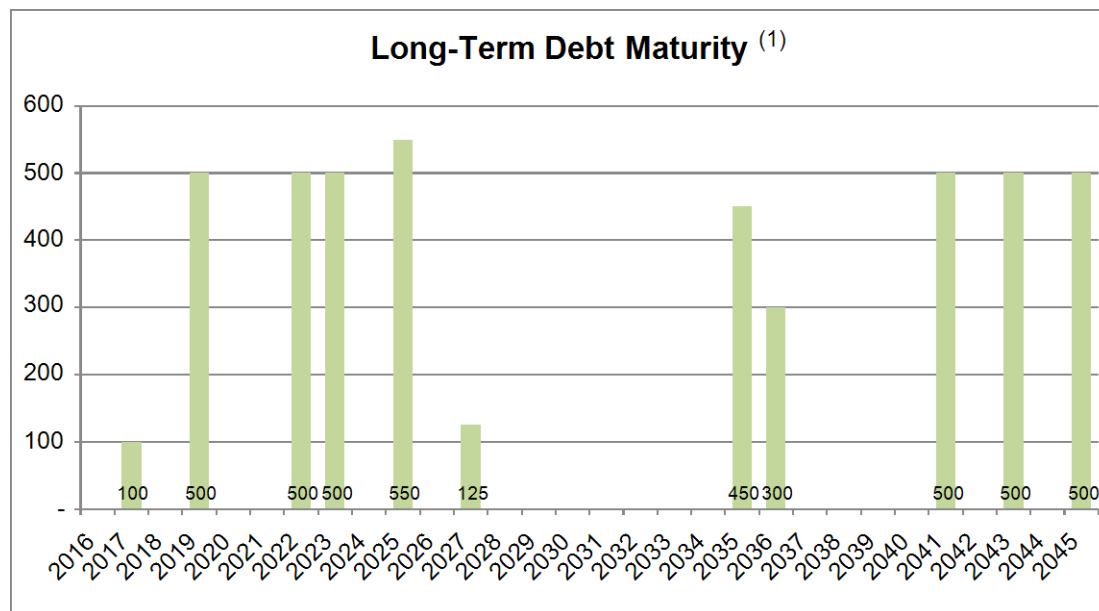


(1) Market capitalization is calculated as period end common shares outstanding multiplied by share price in U.S. dollars on the NYSE on the last trading day of the accounting period.
(2) Rolling four quarters.

AGRIUM INC.
Supplemental Information 7
Debt Metrics and Horizon

(Millions of U.S. dollars, unless otherwise stated, Unaudited)

	Weighted average interest rate (%)	December 31,	
		2015	2014
Net-debt			
Short-term debt	1.41	835	1,527
Long-term debt	5.01	4,521	3,570
Cash and cash equivalents		(515)	(848)
		4,841	4,249
Adjustments to net-debt			
Operating lease expense		678	675
Other incremental debt		73	66
Adjusted net-debt		5,592	4,990
Equity		6,007	6,687
Adjustments to equity			
Deferred income tax liabilities		383	422
Adjusted equity		6,390	7,109
Adjusted-net-debt to adjusted-net-debt-plus-adjusted-equity (%)		47	41



(1) Based on the contractual terms of outstanding debentures.

AGRIUM INC.
Supplemental Information 8
Retail and Total Agrium Operational Excellence Financial Measures
(Unaudited)

Retail and total Agrium measures	Rolling four quarters ended December 31,					
	2015			2014		
	Retail Target ⁽¹⁾	Retail	Total		Retail	Total
Average non-cash working capital to sales (%)	18	18	15		17	14
Cash operating coverage ratio (%) ⁽²⁾	60	62	49		61	55
EBITDA to sales (%)	10	8	14		9	11
Return on operating capital employed (%)	22	17	13		18	10
Return on capital employed (%)	13	9	10		10	7

Retail North America measures	Rolling four quarters ended December 31,			
	2015		2014	
	Retail		Retail	
EBITDA to sales (%)	9		9	
Return on operating capital employed (%)	18		20	
Return on capital employed (%)	9		10	

Retail measures	Three months ended December 31,		Twelve months ended December 31,	
	2015	2014	2015	2014
	Proprietary product sales as a percent of product line sales ⁽³⁾			
Crop nutrients	4	3	7	7
Crop protection products	16	14	22	19
Seed	23	24	23	23
All products	8	7	14	12
Comparable store sales				
Comparable store sales (%)			(7)	(4)
Normalized comparable store sales (%)			(4)	(2)

(1) Annual December 31, 2015 targets.

(2) Excludes depreciation and amortization.

(3) Includes products under the brands Loveland Products, Dyna-Gro and Proven.

AGRIUM INC.
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Wholesale Operational Excellence Financial Measures
(U.S. dollars, unless otherwise stated, Unaudited)

	Three months ended December 31,				Twelve months ended December 31,			
	2015		2014		2015		2014	
	Cash cost of product manufactured (\$/tonne) ⁽¹⁾	Production tonnes (000's)	Cash cost of product manufactured (\$/tonne) ⁽¹⁾	Production tonnes (000's)	Cash cost of product manufactured (\$/tonne) ⁽¹⁾	Production tonnes (000's)	Cash cost of product manufactured (\$/tonne) ⁽¹⁾	Production tonnes (000's)
Ammonia (gross)	137	656	215	583	145	2,653	242	2,328
Urea (gross)	133	402	193	331	134	1,780	205	1,478
Potash (gross)⁽²⁾	64	691	N/A	N/A	96	1,967	157	1,058

Cash cost of product manufactured (\$/tonne) ⁽¹⁾	Rolling four quarters ended December 31, 2015	
	Actual	Target ⁽³⁾
Urea (gross)⁽⁴⁾	77	92
Potash (gross)	96	115

Capacity utilization (%)	Three months ended December 31, 2015		Rolling four quarters ended December 31, 2015	
	Actual	Target ⁽³⁾	Actual	Target ⁽³⁾
Ammonia⁽⁵⁾	88	90	89	90
Potash⁽⁶⁾	95	100	94	100
Phosphoric acid	104	96	94	96

(1) Excludes depreciation and amortization.

(2) Potash production was significantly impacted by the extended turnaround at our Vanscoy facility to complete the planned tie-in of the expansion project. Information on cost of product manufactured and production tonnes would not be meaningful and has not been presented for the three months ended December 31, 2014.

(3) Annual December 31, 2015 targets.

(4) Using calculated ammonia cash cost and excludes natural gas and steam costs.

(5) Excludes results from Joffre nitrogen facility.

(6) Actual and target capacity utilization are adjusted to reflect the tie-in of the Vanscoy expansion and the 2015 ramp-up of production.

AGRIUM INC.
Supplemental Information 10
Accompanying Notes to Supplemental Information

Key Assumptions and Risks in Respect of Forward-looking Statements

All of the FLS contained in this Supplemental Information are qualified by the cautionary statements included herein and by stated or inherent assumptions and apply only as of February 8, 2016, the date of this Supplemental Information. Except as required by law, Agrium disclaims any intention or obligation to update or revise any FLS as a result of new information or future events.

FLS in this Supplemental Information include statements as to our anticipated annualized dividends for 2016 and our expected earnings release dates for our 2016 results. We do not intend estimates to be projections or forecasts of operations or liquidity. For our anticipated annualized dividends for 2016, we have estimated cash available for distribution for the sole purpose of determining our initial annual distribution rate. The methodology upon which we make the determination is not necessarily intended to be a basis for future dividends or other distributions. The key assumptions that we have made include, among other things, assumptions about Agrium's ability to successfully integrate and realize the anticipated benefits of its already completed and future acquisitions; that future business, regulatory and industry conditions will be within normal parameters, including assumptions about prices, margins, product availability and supplier agreements; the completion of our expansion projects on schedule, as planned and on budget; assumptions about global economic conditions; the market outlook for our key products; and our ability to access our credit facilities or capital markets for additional sources of financing. Readers should not place undue reliance on these assumptions and FLS. FLS are subject to various risks and uncertainties which could cause actual results to differ materially from the FLS. The purpose of these FLS is to assist users in understanding our expected financial results. Readers are cautioned that these assumptions and FLS may not be appropriate for other purposes.

Definitions and Explanations of Non-IFRS Financial Measures (As defined in *Canadian Securities Administrators' Staff Notice 52-306 (Revised)*)

Non-IFRS Financial Measure	Definition	Why We Use the Measure and Why it is Useful to Investors
Cash cost of product sold; Cash gross profit; Cash general and administrative expense; Cash selling expense; Cash operating coverage ratio	Selected financial measures excluding depreciation and amortization	Assists management and investors in understanding the costs and underlying economics of our operations and in assessing our operating performance and our ability to generate free cash flow from our business units and overall as a company.
Business unit free cash flow	EBITDA less sustaining capital expenditures	Used to assess the quality of our earnings, as it measures our ability to generate cash from each business unit.
Comparable store sales ⁽¹⁾	Change in current period Retail location sales compared to the prior period. We retain sales of closed locations in the comparable base if the closed location is in close proximity to an existing location, unless we plan to exit the market area or are unable to economically or logistically serve it. We do not adjust for temporary closures, expansions or renovations of stores.	Used by investors, analysts and management to evaluate performance of farm centers by measuring our ability to achieve sales increases from locations we have owned for more than 12 months.
Normalized comparable store sales ⁽¹⁾	Comparable store sales normalized using published NPK benchmark prices, adjusting current year results to reflect nutrient pricing from the previous year	Allows users of the comparable store sales metric to evaluate sales growth by adjusting for fluctuations in commodity prices.
Free cash flow	Cash provided by operating activities excluding the impact of net changes in non-cash working capital less sustaining capital expenditures	Used to assess the quality of our earnings, as it measures our ability to generate cash from our businesses to repay debt, fund business acquisitions, repurchase our shares and pay dividends. Starting 2015, free cash flow is also a component in determining annual incentive compensation for certain management employees and in calculating the value of Performance Share Units awarded as part of management compensation.

Free cash flow per share	Free cash flow divided by the diluted weighted average number of shares	Measures our ability to generate cash from our operations on a per share basis
Free cash flow yield	Free cash flow divided by period end market capitalization	Provides an alternative to earnings per share as a performance measure and valuation metric.
Dividends paid as a percent of free cash flow	Dividends paid divided by free cash flow	Provides an analysis of the dividends we pay against free cash flow generated
EBITDA	Earnings (loss) from continuing operations before finance costs, income taxes, depreciation and amortization	EBITDA is frequently used by investors and analysts for valuation purposes when multiplied by a factor to estimate the enterprise value of a company. EBITDA is also used in determining annual incentive compensation for certain management employees, and in calculating certain of our debt covenants.
EBITDA to sales	EBITDA divided by sales	Measures earnings generated from each dollar of sales, which is useful to evaluate operating profitability on a basis comparable from period to period.
Net-debt to EBITDA	Net-debt divided by EBITDA	Management, investors and securities analysts use this to measure our financial leverage compared to other companies.
Adjusted net-debt to adjusted-net-debt-plus-adjusted-equity; adjusted net-debt; adjusted equity	Adjusted net-debt: net-debt plus operating lease expenses and other incremental debt (unfunded portion of our defined benefit plans), operating lease expenses are calculated as annual operating lease expense multiplied by a rent multiple of 3; Adjusted equity: equity plus deferred income tax liabilities.	A metric used to evaluate our leverage.
Wholesale cash cost of product manufactured ("Cash COPM")	All fixed and variable costs are accumulated in COPM excluding depreciation and amortization expense and direct freight. Direct freight is a transportation cost to move the product from an Agrium location to the point of sale.	Enables investors to better understand the performance of our manufacturing operations compared to other crop nutrient producers. When COPM costs are divided by the production tonnes for the period, the result is actual COPM per tonne, which is compared to the standard COPM per tonne – a calculation of fixed and variable costs for a standard or typical period of production. The standard COPM per tonne is multiplied by the production tonnes for the period, and the resulting dollar amount is transferred to inventory. Any remaining costs are recorded directly to cost of product sold as production volume or cost efficiency variances.
Wholesale measures that include Agrium's proportionate share of results of joint ventures: sales, cost of product sold, gross profit	Wholesale metrics (sales, cost of product sold and gross profit) including the related proportionate share of joint venture equity accounted results	There is no directly comparable IFRS measure for cash cost of product manufactured. Useful in evaluating our Wholesale business performance by including our proportionate share of joint ventures in Wholesale operating results

(1) Measures presented for the six months ended June 30 and twelve months ended December 31 only.

AGRIUM INC.
Supplemental Information 11
Reconciliation of Selected Non-IFRS Financial Measures
(Millions of U.S. dollars, Unaudited)

Three months ended December 31, 2015	North						Wholesale				
	America	International	Retail	Nitrogen	Potash	Phosphate	Other	Wholesale	Wholesale		
Cost of product sold	853	313	1,166	181	112	162	113				
Depreciation and amortization in cost of product sold	1	-	1	18	28	14	4				
Cash cost of product sold	852	313	1,165	163	84	148	109				
Gross profit	487	112	599	186	63	37	34				
Depreciation and amortization in cost of product sold	1	-	1	18	28	14	4				
Cash gross profit	488	112	600	204	91	51	38				
Selling	375	87	462	3	1	1	2				
Depreciation and amortization in selling expense	59	5	64	-	-	-	-				
Cash selling	316	82	398	3	1	1	2				
General and administrative	22	7	29	5	2	1	4				
Depreciation and amortization in general and administrative	1	-	1	-	-	-	1				
Cash general and administrative	21	7	28	5	2	1	3				

Rolling four quarters ended December 31, 2015	North						Wholesale		Corp. &		Consolidated
	America	International	Retail	Nitrogen	Potash	Phosphate	Other	Wholesale	Other		
Cost of product sold	7,826	1,645	9,471	801	335	599	686	2,421	(985)	10,907	
Depreciation and amortization in cost of product sold	6	-	6	71	71	51	14	207	-	213	
Cash cost of product sold	7,820	1,645	9,465	730	264	548	672	2,214	(985)	10,694	
Gross profit	2,298	430	2,728	729	180	142	130	1,181	(21)	3,888	
Depreciation and amortization in cost of product sold	6	-	6	71	71	51	14	207	-	213	
Cash gross profit	2,304	430	2,734	800	251	193	144	1,388	(21)	4,101	
Selling	1,571	331	1,902	15	5	4	12	36	(17)	1,921	
Depreciation and amortization in selling expense	220	24	244	-	-	-	-	-	-	244	
Cash selling	1,351	307	1,658	15	5	4	12	36	(17)	1,677	
General and administrative	79	33	112	15	7	5	12	39	117	268	
Depreciation and amortization in general and administrative	3	1	4	1	-	-	3	4	15	23	
Cash general and administrative	76	32	108	14	7	5	9	35	102	245	
EBIT									(236)	1,616	
Depreciation and amortization									15	480	
EBITDA									(221)	2,096	

AGRIUM INC.
Supplemental Information 11 continued
Reconciliation of Selected Non-IFRS Financial Measures
(Millions of U.S. dollars, unless otherwise stated, Unaudited)

	Rolling four quarters ended December 31,			
	2015		2014	
	Retail	Total	Retail	Total
Cash operating coverage ratio				
Gross profit	2,728	3,888	2,892	3,552
Depreciation and amortization in cost of product sold	6	213	6	229
Gross profit excluding depreciation and amortization	2,734	4,101	2,898	3,781
EBITDA	1,033	2,096	1,119	1,710
Operating expenses excluding depreciation and amortization	1,701	2,005	1,779	2,071
Cash operating coverage ratio (%)	62	49	61	55
Retail comparable store sales and normalized comparable store sales	Twelve months ended December 31,			
	2015		2014	
Sales from comparable base				
Current period	12,014		11,487	
Prior period	12,981		11,913	
Comparable store sales (%)	(7)		(4)	
Current period normalized for benchmark prices	12,464		11,635	
Normalized comparable store sales (%)	(4)		(2)	

AGRIUM INC.
Supplemental Information 12
Reconciliation of Other Financial Measures
(Millions of U.S. dollars, unless otherwise stated, Unaudited)

Rolling four quarters ended December 31,

	2015			2014				
	Retail North America	Retail	Total	Retail North America	Retail	Total		
EBIT less income taxes								
EBIT	686	779	1,616	723	814	1,160		
Income taxes at rate of 28 percent (2014 - 27 percent)	192	218	452	195	220	313		
	494	561	1,164	528	594	847		
Average operating capital employed								
Average non-cash working capital	1,757	2,200	2,152	1,731	2,249	2,202		
Average property, plant and equipment	948	1,037	6,323	901	1,010	5,819		
Average investments in associates and joint ventures	47	82	595	39	83	616		
Average other assets	3	11	64	5	13	94		
	2,755	3,330	9,134	2,676	3,355	8,731		
Return on operating capital employed (%)	18	17	13	20	18	10		
Average capital employed								
Average operating capital employed	2,755	3,330	9,134	2,676	3,355	8,731		
Average intangibles	604	646	649	644	710	715		
Average goodwill	1,865	1,988	2,002	1,810	1,956	1,984		
	5,224	5,964	11,785	5,130	6,021	11,430		
Return on capital employed (%)	9	9	10	10	10	7		
Additional information	December 31,							
	2015			2014				
	Retail	Wholesale	Corporate & Other	Total	Retail	Wholesale	Corporate & Other	Total
Total assets	8,964	6,697	716	16,377	9,112	6,881	1,115	17,108
Total liabilities	(3,259)	(825)	(6,286)	(10,370)	(3,374)	(1,104)	(5,943)	(10,421)
Net assets (liabilities)	5,705	5,872	(5,570)	6,007	5,738	5,777	(4,828)	6,687